



**SMALL & MEDIUM BUSINESS DEVELOPMENT CHAMBER OF INDIA
(SME CHAMBER OF INDIA)**

INITIATED



INDIA – MALTA SME DEVELOPMENT COUNCIL



SUPPORTING ORGANISATIONS



**INDIA INTERNATIONAL TRADE CENTRE
(IITC-INDIA)**



**SME EXPORT
PROMOTION COUNCIL**



**SME TECHNOLOGY
DEVELOPMENT
COUNCIL**



**MAHARASHTRA INDUSTRIAL AND
ECONOMIC DEVELOPMENT ASSOCIATION**



**SME TRAINING
INSTITUTE OF INDIA**

ABOUT THE COUNCIL

“**INDIA-MALTA SME DEVELOPMENT COUNCIL**” will act as a bridge between SMEs of both the countries to exchange information about business, import, export, joint ventures, technology transfers, contract manufacturing tie up and other business opportunities in various sectors as well as investment promotion in both the countries.

This will also be useful for identifying business partners, collaborations, alliance, setting up industrial units, display products and services and other related business activities.

The Council will organise various activities to create positive business atmosphere in the SME Sector for better business development activities.

The Council is initiated by Small and Medium Business Development Chamber of India (SME Chamber of India) and Supported by Maharashtra Industrial and Economic Development Association (MIEDA), India International Trade Centre (IITC-INDIA), SME Export Promotion Council and SME Technology Development Council to accomplish the objectives.

ABOUT THE SME CHAMBER OF INDIA

SMALL & MEDIUM BUSINESS DEVELOPMENT CHAMBER OF INDIA (SME CHAMBER OF INDIA) is a leading National and International level organisation working for last many years and having large numbers of membership in various sectors.

The Chamber provide support and assistance for Export Promotion, Import facilitation, SME Development, Industrial Development, Investment Promotion, Entrepreneurship Development, Education & Training Programs and organise Buyer - Seller Meet, Business Matchmaking, Meetings with visiting Delegations, Conferences, Exhibitions & Trade Fairs and study tours.

We guide and assist Indian & overseas SMEs and other companies to establish and enhance business contacts and support for acquiring latest technology, joint ventures, collaborations, contract manufacturing tie-ups and other business related services. The Chamber started representative office in many countries for enhancing the connectivity between Indian and Overseas SMEs and Entrepreneurs.

OBJECTIVES AND ACTIVITIES OF THE COUNCIL

- Introduction and Connectivity between SMEs from both the countries
- Organise activities for establishment of Business
- Information on Bi-lateral trade opportunities
- Channelise Investment, Venture Capital and Private Equity
- Identify Business Partners, Importers, Exporters, Suppliers
- Assistance for Joint Ventures, Technology Transfers
- Contract Manufacturing Tie-ups
- Assist to set up Manufacturing or service sector units
- Arrange trade missions, delegations
- Interaction with visiting Trade Missions and Delegations
- Organise Trade Promotional Activities & B2B / B2C Meetings
- Organise Seminars and Conferences in India and Malta
- Interaction with Young Entrepreneurs & SMEs for visiting President, Prime Minister, Ministers, top level businessmen and bureaucrats in India and Malta
- Organise Product And Sector-Wise Exhibitions, Trade Fairs Catalogue Shows and other activities for Indian companies in Malta and Maltese companies in India
- Support and Assistance to Embassy, Organisations, Chambers of Commerce and Government agencies
- Organise Training Programmes to educate Young Entrepreneurs and SMEs about Market, Taxation and Business opportunities
- Set up display centres for Products & Services in both the countries
- Disseminate information on newly launched Products, High Tech Products And Latest Technologies
- Undertake Market Survey, Market Research, Advertising & Publicity Strategies
- Prepare Project Reports and Business Plans
- Provide information on Trade Enquiries, Industrial Cooperation, Technical Information, Rules and Regulations about Business Activities
- To take up Issues And Matters Related To International Trade, Shipping, Regulations, Financial And Industrial Sectors with the local and National Government Departments
- Encourage local and National Government Agencies and Officials for the promotion of SMEs
- Organise Annual Activities like SME Partnership Summit, SME Investment Forum & SME Business Summit in each country regularly or alternate years
- Organise exchange programmes - Young Entrepreneurs, SMEs, Cultural, Sports and Educational

ASSISTANCE & SUPPORT SERVICES SMEs OF MALTA

- Identifying business partners, associates, buyers and importers in India
- Business and Investment opportunities in India
- Technology Transfer, Joint Ventures, Collaborations and Investment opportunities in India
- Introduce and launch latest products & services and appointment of buying and selling agents in India
- Assistance to identify contract manufacturers in India
- Buyer-Seller Meets and Business Matchmaking with Indian companies
- Market Development, Survey and Research on various products and services
- Information on import / export opportunities
- Sourcing of quality raw materials and finished products from Indian SMEs
- Liaison with Central and provincial government authorities in all matters concerning SMEs
- Setting up manufacturing units and service activities in India

GLIMPSES OF SIGNING OF CO-OPERATION AGREEMENT



Mr. Chandrakant Salunkhe - President, Small & Medium Business Development Chamber of India and **Mr. Paul Abela** - President, GRTU (Chamber of Small & Medium Enterprises), Malta signing co-operation agreement between SME Chamber of India and GRTU on 24th November 2009 at Mumbai.



Mr. Chandrakant Salunkhe - President, SME Chamber of India and **Mr. Paul Abela** - President, GRTU (Chamber of Small & Medium Enterprises), Malta exchanging co-operation agreement signed between SME Chamber of India and GRTU, Malta. **H. E. Mr. Wilfred Kenely** - High Commissioner of Malta in the Picture



From Left **Mr. Dennis Vella** - Director General, Malta Enterprise, **Mr. Chandrakant Salunkhe** - President, SME Chamber of India, **H. E. Mr. Wilfred Kenely** - High Commissioner of Malta, **Mr. Paul Abela** - President, GRTU, Malta, **Mr. Vincent Farrugia** - Director General, GRTU, Malta and **Ms. Helga Ellui** - President, COCEI

MR. CHANDRAKANT SALUNKHE

President - Small & Medium Business Development Chamber of India
Chairman - India - Malta SME Development Council

For More Information Please Contact

INDIA - MALTA SME DEVELOPMENT COUNCIL

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