



## ACTIVITY REPORT - 2019



**SME CHAMBER OF INDIA**

Empowering SMEs for Global Competitiveness



## **SME BUSINESS FORUM**

**Dynamic Business  
Networking Platform of India**

Main Chapter : **MUMBAI**

Other Chapters

**PUNE | NASHIK | AHMEDABAD | HYDERABAD | BANGALORE | RAJKOT | VADODARA | SURAT**

**A BUSINESS NETWORKING PLATFORM FOR  
ENTREPRENEURS AND SENIOR EXECUTIVES**

### **OPPORTUNITIES**

**IDENTIFY NEW BUSINESS PARTNERS**  
**PROMOTION, BRANDING & MARKETING**  
**EXCHANGE BUSINESS LEADS & REFERRALS**  
**COMMERCIALIZE BUSINESS IDEAS & CONCEPTS**  
**EXECUTIVE TRAINING PROGRAMS & EDUCATION**  
**CHANNELIZE INVESTMENT, FINANCE, PE / VC FUNDING**  
**CONNECT WITH SUPPLIERS, BUYERS & MANUFACTURERS**

Initiated by



**SME CHAMBER OF INDIA**

**Empowering SMEs for Global Competitiveness**

**For Membership and Participation in Meetings contact  
[registration@smebusinessforum.in](mailto:registration@smebusinessforum.in) | [director@smebusinessforum.in](mailto:director@smebusinessforum.in)  
022 - 6150 9800 / 6667 4444**

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Dear Entrepreneurs,

It is my pleasure to present you the activity report of SME Chamber of India for the year 2019 - 2020. We have organised various activities and provided platforms to SMEs, Start-Ups, Young and Women Entrepreneurs for enhancement of business contacts, knowledge and business growth at National and International level as well as interface with Senior Executives from Corporate, MNCs, Banks, Financial Institutions, Policy makers, Thought Leaders, Technocrats and Diplomats from various countries.

We have observed many SMEs are still struggling to avail bank finance, business advisory services, lack of knowledge about company affairs, GST formalities, compliance, labor laws, affordable advanced and patented technology, identifying appropriate business partners, entering into global market and affordable industrial land in various states as well as incentives and schemes of various Departments of Government of India and States. In this regard, Chamber will be taking practical steps for imparting knowledge and promotional activities for the empowerment of SMEs.

SME Chamber of India has also taken initiatives to support SMEs to compete with global SMEs by creating awareness programs and educate them to utilise Digital marketing eco-system, Advanced Technology, Industrial Automation, Internet of Things (IoT), Artificial Intelligence (AI) (Machine Learning), Robotics Process Automation (RPA), Virtual/Augmented/Mixed Reality, Sensors, 3D Printing, 3D Visualisation, Mobile Internet and Cloud, Big Data Analytics / Open Data, Blockchain ready For Industrial Revolution 4.0 and other avenues to improve their quality and productivity for better business growth. This will be useful for creating more jobs and development of quality entrepreneurial leadership amongst SMEs.

We will be focusing on various executive programs for enhancement of capabilities, skill and scale of SMEs for better performance to contribute in the era of "New India". We will also emphasise on the policy change and policy implementation of Central Government as well as State Governments to provide support to SMEs and industries for enhancement of manufacturing activities to achieve target growth of the Nation.

I invite Entrepreneurs, Start-Ups, Young and Women Entrepreneurs to join the mission of the Chamber and also appeal to Heads of Corporates, PSUs and Policy Makers to strengthen SMEs to achieve success at National and International markets.



**Chandrakant Salunkhe**

Founder & President

SME Chamber of India

Email: [president@smechamber.com](mailto:president@smechamber.com)



**SME CHAMBER OF INDIA**

Empowering SMEs for Global Competitiveness

## Interactive Meeting With PRIME MINISTER OF INDIA

05



## Interactive Meeting With Shri Pranab Mukherjee Shri Piyush Goyal

07

## Glimpses of Interactive Meetings

114

## Glimpses of Past Interactive Meetings and Events

119

## Partner Events

101

## Events

- |  |  |
|--|--|
| <ul style="list-style-type: none"> <li>➤ <b>Annual Flagship Activity<br/>Maharashtra Industry and<br/>SME Summit</b> <span style="float: right;">07</span></li> <li>➤ <b>20th Edition<br/>India SME Excellence Awards</b> <span style="float: right;">14</span></li> <li>➤ <b>11th Edition<br/>Pride of Maharashtra Awards</b> <span style="float: right;">25</span></li> <li>➤ <b>5th Edition<br/>SME Manufacturers and<br/>Exporters Summit</b> <span style="float: right;">29</span></li> <li>➤ <b>India SME Business Summit</b> <span style="float: right;">33</span></li> <li>➤ <b>Women Entrepreneurs Summit</b> <span style="float: right;">37</span></li> <li>➤ <b>SME Business Growth Summit</b> <span style="float: right;">40</span></li> <li>➤ <b>SME Business Growth Summit</b> <span style="float: right;">43</span></li> <li>➤ <b>SME Business Growth Summit</b> <span style="float: right;">45</span></li> <li>➤ <b>SME Business Growth Summit</b> <span style="float: right;">48</span></li> <li>➤ <b>SME Directors Summit</b> <span style="float: right;">50</span></li> </ul> | <ul style="list-style-type: none"> <li>➤ <b>Regional Conference on<br/>Maharashtra Industry and<br/>SME Summit</b> <span style="float: right;">54</span></li> <li>➤ <b>SME Insurance Summit</b> <span style="float: right;">60</span></li> <li>➤ <b>SME Business Growth Summit</b> <span style="float: right;">66</span></li> <li>➤ <b>SME Business Growth Summit</b> <span style="float: right;">68</span></li> <li>➤ <b>SME Directors Summit</b> <span style="float: right;">71</span></li> <li>➤ <b>SME Business Growth Summit</b> <span style="float: right;">76</span></li> <li>➤ <b>SME Business Growth Summit</b> <span style="float: right;">79</span></li> <li>➤ <b>Seminar on Business &amp;<br/>Investment Opportunities in USA</b> <span style="float: right;">82</span></li> <li>➤ <b>SME Business Growth Summit</b> <span style="float: right;">83</span></li> <li>➤ <b>SME Business Growth Summit</b> <span style="float: right;">87</span></li> <li>➤ <b>5th Edition<br/>Maharashtra Economic Summit</b> <span style="float: right;">89</span></li> <li>➤ <b>10th Edition<br/>Pride of Maharashtra Awards</b> <span style="float: right;">93</span></li> </ul> |
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**SME CHAMBER OF INDIA**  
Empowering SMEs for Global Competitiveness

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Interactive Meeting with  
**PRIME MINISTER OF INDIA**

27th December 2019 | New Delhi



Shri Chandrakant Salunkhe - Founder and President, SME Chamber of India and Start-Ups Council of India met Hon'ble Prime Minister of India, Shri Narendra Modi on 27th December 2019 at his residence and submitted suggestions and recommendations for the empowerment of SME sector, Manufacturing and Start-Ups.



Shri Chandrakant Salunkhe – Founder & President, SME Chamber of India with Shri Narendra Modi – Hon'ble Prime Minister of India and then Chief Minister of Gujarat.

Interactive Meeting with  
**Shri Pranab Mukherjee**

Former President of India and Bharat Ratna  
29th January 2019 | New Delhi



Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial and Economic Development Association with Bharat Ratna Shri Pranab Mukherjee - Former President of India on 29th January 2019 at New Delhi

Interactive Meeting with  
**SHRI PIYUSH GOYAL**

Hon'ble Minister of Commerce and Industry, Government of India  
07th January 2020 | New Delhi



Shri Chandrakant Salunkhe - Founder and President, SME Chamber of India and Start-Ups Council of India with Shri Piyush Goyal - Hon'ble Minister of Commerce and Industry, Government of India submitted suggestions and recommendations for the empowerment of SME sector, Manufacturing and Start-Ups. during interactive meeting on 7th January 2020 at New Delhi

## Annual Flagship Event

**MAHARASHTRA INDUSTRY AND SME SUMMIT**

15th February 2020 | Mumbai

**Inauguration of the Summit**

Shri R.M. Mishra – Special Secretary and Development Commissioner, Ministry of MSME, Government of India inaugurating the Summit. Others (L to R) Shri. Viren Joshi - CEO & President - Sigma Electric Manufacturing Corporation, Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial & Economic Development Association, Shri. Anoop Kumar Bhargava - CEO & Director , Empire Industrial Centrum (A Division of Empire Industries Ltd.) and Shri. Suresh Nair - DGM, SME Business Unit - State Bank of India

**Keynote Address**

Shri R.M. Mishra – Special Secretary and Development Commissioner, Ministry of MSME, Government of India delivering the keynote address on Initiatives and strategies for empowerment of SMEs for better business growth. Others (L to R) Shri. Viren Joshi - CEO & President, Sigma Electric Manufacturing Corporation, Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India, Shri. Anoop Kumar Bhargava - CEO & Director, Empire Industrial Centrum (A Division of Empire Industries Ltd.) and Shri. Suresh Nair - DGM, , State Bank of India

### Address by Dignitaries



Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial & Economic Development Association addressing the delegates



Shri. Viren Joshi - CEO and President, Sigma Electric Manufacturing Corporation, North Carolina, USA addressing the delegates on Manufacturing Industry and SMEs – Strategies for competitiveness to achieve success in global markets



Shri. Suresh Nair - DGM, SME Business Unit - State Bank of India addressing the delegates on SME and Industrial growth – initiatives and strategies of State Bank of India



Shri. Anoop Kumar Bhargava - CEO & Director, Empire Industrial Centrum (A Division of Empire Industries Limited) addressing the delegates on Supporting Industries and SMEs for enhancement of business activities



## Plenary Session – I Supporting Manufacturing Industries and SMEs for Better Business Growth



Panelists (L to R) Shri. Gagandeep Singh - Manager - SME Western Regional Office (WRO), National Stock Exchange of India Ltd., Shri. Hemraj Zambauliker - Senior Solution Consultant, TCS, iON Manufacturing, Shri. Vijay Patil - GM-Marketing, MIDC, Government of Maharashtra, Adv. (Mrs) Rubina Akhtar Hasan Rizvi - Chairperson, Women Entrepreneurs Development Council and Director - Rizvi Builder, Rizvi Education Society, Shri. Mayur Chamaria - Finance Lead, Cogo Freight Pvt. Ltd. (Cogoport) and Shri. Samir Sathe - Executive Vice President, Advantage Head - India, Wadhvani Foundation during the Plenary Session

### Address by Panelists



Shri. Vijay Patil - GM-Marketing, MIDC, Government of Maharashtra addressing the delegates on Industrialisation in Maharashtra – Facility & Advantages



Adv. (Mrs) Rubina Akhtar Hasan Rizvi - Chairperson, Women Entrepreneurs Development Council and Director - Rizvi Builder, Rizvi Education Society addressing the delegates



Shri. Gagandeep Singh - Manager- SME Western Regional Office (WRO), NSE Ltd. addressing the delegates on Capital Market Access to SMEs – Strategies & Initiatives



Shri. Mayur Chamaria - Finance Lead - Cogo Freight Pvt. Ltd. (Cogoport) addressing the delegates on Trade Finance Facilities for Manufacturers, Exporters and Importers.



Shri. Samir Sathe - Executive Vice President, Advantage Head - India, Wadhvani Foundation addressing the delegates on What Lies Ahead of SMEs?



Shri. Hemraj Zambauliker - Senior Solution Consultant, TCS, iON Manufacturing addressing the delegates on How technology can transform SME companies?

# SMEtalks

Ideas | Intelligence | Inspiration | Innovation

**SMEtalk Show on SME Sector: Challenges, Opportunities, Trends, Threats & Future**  
 (Sharing experience of successful Entrepreneurs for  
 enhancement of knowledge and skill of SMEs, Start-Ups, Young & Women Entrepreneurs)



Dr. Kasturi R Naik - Founder, Kasturie (Image & Emotions) moderating the SMEtalk Show. Others (L to R) Shri. Varadhan T.R, Founder Director - Mascot Systems Pvt. Ltd., Shri. M S Theivendran, MD & Chairman - Swiss Garnier Biotech Pvt. Ltd., Shri. Vikas Agarwal, Director- Sisco Research Laboratories Pvt. Ltd., Shri. Meet Nimesh Desai, Director - Techera Engineering (I) Pvt. Ltd., Shri. H. Shankar, CEO & Director - Clean Coats Pvt. Ltd. and Shri. Ajit Shah, Director – Universal Connections during the SMEtalk Show

## Address by Panelists



Shri. Ajit Shah, Director – Universal Connections addressing the delegates



Shri. H. Shankar, CEO & Director - Clean Coats Pvt. Ltd. addressing the delegates



Shri. Meet Nimesh Desai, Director - Techera Engineering (I) Pvt. Ltd. addressing the delegates



Shri. Vikas Agarwal, Director- Sisco Research Laboratories Pvt. Ltd. addressing the delegates



Shri. M S Theivendran, MD & Chairman - Swiss Garnier Biotech Pvt. Ltd. addressing the delegates



Shri. Varadhan T.R, Founder Director - Mascot Systems Pvt. Ltd. addressing the delegates

**Felicitation for Supporting SMEs**



Shri R.M. Mishra – Special Secretary and Development Commissioner, Ministry of MSME, Government of India and Shri. Viren Joshi - CEO and President, Sigma Electric Manufacturing Corporation felicitating Shri A. R. Gokhe, Director, MSME Development Institute, Mumbai for Supporting SMEs

Shri R.M. Mishra – Special Secretary and Development Commissioner, Ministry of MSME, Government of India and Shri. Viren Joshi - CEO and President, Sigma Electric Manufacturing Corporation felicitating Shri Vikesh Kumar - Chief Manager - Allahabad Bank for Supporting SMEs

**Delegates at the Summit**



# SMEtalks

Ideas | Intelligence | Inspiration | Innovation



Dr. Rajiv Kumar, Vice Chairman - NITI Aayog, Government of India, Shri Subhash Desai, Hon'ble Minister for Industries, Maharashtra and Shri Chandrakant Salunkhe, Founder & President - SME Chamber of India and Maharashtra Industrial and Economic Development Association (MIEDA) launching the SMEtalks - platform initiated by SME Chamber of India launched during INDIA SME ECONOMIC SUMMIT on 28th April 2018 at Mumbai.

## Focus on

- Experts Talk
- Education
- Experience
- Interviews
- Achievers Talk
- Debate
- Demonstrations
- Deliberations
- Motivational Talk
- Success stories
- Lecture series
- Roundtable discussions
- Interaction with Stalwarts
- Product Launch, Branding & Promotion
- Competitions and Quiz

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## CHANDRAKANT SALUNKHE Founder & President

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**SME CHAMBER OF INDIA**

Initiated by



**INDIA INTERNATIONAL TRADE CENTRE**  
(Investment & Trade Promotion Organisation)

Initiated by



**SME BUSINESS  
MANAGEMENT INSTITUTE**

Initiated by



**START - UPS  
COUNCIL OF INDIA**

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Ministry of MSME, Govt. of India

Supported by



Government of Maharashtra



21<sup>st</sup> Edition

**INDIA SME  
EXCELLENCE AWARDS**

**Theme : Rising SMEs of India**

**Recognizing Unique Contributions and Exemplary Achievements SME Sector**

“INDIA SME EXCELLENCE AWARDS” has been recognizing SMEs for exemplary achievements & outstanding performance for their Business Growth and transformation as well as their efforts for the Nation building, Economic growth, employment generation, Industrial output, Export Contribution, social commitments and encouraging New Entrepreneurship. “INDIA SME EXCELLENCE AWARDS” has been branding & promoting successful SMEs for their unique strategies, entrepreneurial leadership qualities, innovation, inventions, quality productivity, Financial & Business Management Skill, Research & Development, Industrial automation, transformation of business into emerging enterprise, business promotion at National & Overseas markets, supporting and motivating other SMEs, Young & Women Entrepreneurs and Start-Ups for better business growth.

## NOMINATIONS INVITED FOR FOLLOWING CATEGORIES

**Emerging SME  
of the  
Year Award**

turnover above  
Rs. 75 Cr

**Innovative SME  
of the Year  
Award**

turnover above  
Rs. 75 Cr

**Entrepreneur  
of the Year  
Award**

turnover above  
Rs. 25 Cr

**Global SME  
of the Year Award  
Global Footprint**

turnover above  
Rs. 100 Cr

**SME Leader  
of  
Tomorrow Award**

turnover above  
Rs. 75 Cr

**SME Brand  
of the Year  
Award**

turnover above  
Rs. 50 Cr

**Most Promising  
SME of the  
Year Award**

turnover above  
Rs. 50 Cr

**SME of the Year  
Award  
Small Company**

turnover from  
Rs. 5 Cr to Rs. 75 Cr

**SME of the Year  
Award  
Medium Sized Company**

turnover above  
Rs. 75 Cr

**CEO of the Year  
Award  
Medium Sized Company**

turnover above  
Rs. 75 Cr

**Best Institution  
of the Year Award**

Corporate, Financial, Insurance,  
Education, HR, IT and other Institutions  
for supporting SMEs for empowerment,  
transformation and Business Growth

**Employee  
of the Year Award**

Head of Marketing, Exports,  
Operations, Finance and other  
Employees putting efforts for  
Company's growth

**Women  
Entrepreneur  
of the Year Award**

turnover above  
Rs. 10 Cr

**Family Owned  
Business of the  
Year Award**

turnover above  
Rs. 75 Cr

**Young  
Entrepreneur of  
the Year Award**

turnover above  
Rs. 10 Cr

**Start-Up  
Company of the  
Year Award**

turnover above  
Rs. 10 Cr

Send request to obtain Nomination Form, on Company Letterhead or email from official id of the company

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Ideas | Intelligence | Inspiration | Innovation

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MANAGEMENT INSTITUTE

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DEVELOPMENT COUNCIL

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START - UPS  
COUNCIL OF INDIA

**Contact For Nomination Forms | Sponsorship | Membership | Partnership | Support Services**

Ms. Saakshi Kulkarni - Director, SME Chamber of India

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### Rising SMEs of India

*Recognizing Exemplary Achievements & Contributions of SME Sector*

15th February 2020 | Mumbai

### Global SME of the Year Award (Industrial Projects)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India presenting India SME Excellence Award to Shri. Ganesh Kumar S., Managing Director - Ayoki Fabricon Pvt. Ltd. Pune, Maharashtra in the field of Industrial Projects for Global SME of the Year. Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial & Economic Development Association and Shri. Suresh Nair - DGM, SBU - State Bank of India were present.

### Corporate of the Year Award (for supporting SMEs for Better Business Growth)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India presenting India SME Excellence Award to Shri. Anoop Kumar Bhargava, CEO & Director, Empire Industrial Centrum, (A Division of Empire Industries Ltd.) in the field for supporting SMEs for Better Business Growth for Corporate of the Year. Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial & Economic Development Association was present.

### SME of the Year Award (Manufacturing & Exports)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India presenting India SME Excellence Award to Shri. Kantilal Koli, Chairman & MD - Sandhya Organic Chemicals Pvt. Ltd. Valsad, Gujarat in the field of Manufacturing & Exports for SME of the Year. Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial & Economic Development Association was present.

### Emerging SME of the Year Award (Financial Services)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India presenting India SME Excellence Award to Shri. Sachin Bangude, Chairman & Managing Director - S P Group of Companies, Pune, Maharashtra in the field of Financial Services for Emerging SME of the Year. Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial & Economic Development Association and Shri. Suresh Nair - DGM, SBU - State Bank of India were present.

## Women Entrepreneur of the Year Award (Global Presence & Social Services)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India presenting India SME Excellence Award to Adv. (Mrs) Rubina Akhtar Hasan Rizvi, Director - Rizvi Builder, Rizvi Education Society, Founder - Help Yourself Foundation, Mumbai, Maharashtra in the field of Global Presence & Social Services for Women Entrepreneur of the Year. Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial & Economic Development Association and Shri. Suresh Nair - DGM, SBU - State Bank of India were present.

## SME of the Year Award (Service Sector – Engineering)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India presenting India SME Excellence Award to Shri Varadhan Tanjore Raghavachari, Founder Director, Mascot Systems Pvt. Ltd. Navi Mumbai, Maharashtra in the field of Service Sector – Engineering for SME of the Year. Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial & Economic Development Association was present



### SME of the Year Award (Manufacturing Sector)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India presenting India SME Excellence Award to Shri. H. Shankar, CEO & Director - Clean Coats Pvt. Ltd., Mumbai, Maharashtra in the field of Manufacturing Sector for SME of the Year. Shri. Viren Joshi - CEO & President, Sigma Electric Manufacturing Corporation, USA and Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial & Economic Development Association were present

### SME of the Year Award (Manufacturing Sector – Chemicals)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India presenting India SME Excellence Award to Shri. S. K. Agarwal, Managing Director & Chairman -Sisco Research Laboratories Pvt. Ltd., Mumbai, Maharashtra in the field of Manufacturing Sector – Chemicals for SME of the Year. Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial & Economic Development Association was present

## Best Innovative SME of the Year Award (Manufacturing Sector – Pharmaceutical)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India and Shri. Viren Joshi - CEO and President - Sigma Electric Manufacturing Corporation presenting India SME Excellence Award to Shri. Arun Joshi, Managing Director, Surya Life Sciences Ltd., Ankleshwar, Gujarat in the field of Manufacturing Sector – Pharmaceutical for Best Innovative SME of the Year . Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial & Economic Development Association was present

## Women Entrepreneur of the Year Award (Manufacturing Sector)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India presenting India SME Excellence Award to Smt. Sophie Moochhala, Managing Director - Fluid Controls Pvt. Ltd., Mumbai, Maharashtra in the field of Manufacturing Sector for Women Entrepreneur of the Year. Shri. Viren Joshi - CEO and President - Sigma Electric Manufacturing Corporation and Shri. Suresh Nair - DGM, SBU - State Bank of India were present

### SME of the Year Award (Service Sector)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India presenting India SME Excellence Award to Shri. Kedar Kapilkumar Chaudhari, Managing Director - Reva Process Technologies, Pune, Maharashtra in the field of Service Sector for SME of the Year . Shri. Viren Joshi - CEO and President - Sigma Electric Manufacturing Corporation was present

### Start-Up Company of the Year Award (Manufacturing Sector)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India and Shri. Viren Joshi - CEO and President - Sigma Electric Manufacturing Corporation presenting India SME Excellence Award to Shri. Meet Nimesh Desai, Director, TechEra Engineering (I) Pvt. Ltd., Pune, Maharashtra in the field of Manufacturing Sector for Start-Up Company of the Year. Shri. Suresh Nair - DGM, SBU - State Bank of India was present

## Family Owned Business of the Year Award (Manufacturing Sector)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India and Shri. Viren Joshi - CEO and President - Sigma Electric Manufacturing Corporation presenting India SME Excellence Award to Shri. M. S. Theivendran, MD & Chairman, Swiss Garnier Biotech Pvt. Ltd., Chennai, Tamil Nadu in the field of Manufacturing Sector for Family Owned Business of the Year.

## Women Entrepreneur of the Year Award (Business & Social Services)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India presenting India SME Excellence Award to Ms. Jyoti Agrawal, CEO -Takashi Construct Solutions, Bhopal, Madhya Pradesh in the field of Business & Social Services for Women Entrepreneur of the Year. Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial & Economic Development Association and Shri. Viren Joshi - CEO & President, Sigma Electric Manufacturing Corporation, USA were present

## SME of the Year Award (Manufacturing Sector)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India and Shri. Viren Joshi - CEO and President - Sigma Electric Manufacturing Corporation presenting India SME Excellence Award to Shri. Vitthal Pol, Managing Partner - V. P. Industries, Kolhapur, Maharashtra in the field of Manufacturing Sector for SME of the Year. Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial & Economic Development Association was present

## Appreciation Award for Supporting SMEs (Legal Services)



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India and Shri. Viren Joshi - CEO and President - Sigma Electric Manufacturing Corporation presenting India SME Excellence Award to Adv (Ms.) Khushnuma Khan, Solicitor - K. K. Associates, Mumbai, Maharashtra in the field of Legal Services for Appreciation for Supporting SMEs. Shri. Suresh Nair - DGM, SBU - State Bank of India was present.

### Glimpses of Awardee Interviews



Shri. Ganesh Kumar S., Managing Director - Ayoki Fabricon Pvt. Ltd. Pune, Maharashtra



Shri. Anoop Kumar Bhargava, CEO & Director - Empire Industrial Centrum, (A Division of Empire Industries Ltd.)



Shri. Smit Patel, Director - Sandhya Organic Chemicals Pvt. Ltd. Valsad, Gujarat



Shri. Sachin Bamgude, Chairman & Managing Director - S P Group of Companies, Pune, Maharashtra



Adv. (Mrs) Rubina Akhtar Hasan Rizvi, Director - Rizvi Builder, Rizvi Education Society, Founder - Help Yourself Foundation, Mumbai, Maharashtra



Shri. Varadhan Tanjore Raghavachari, Founder Director - Mascot Systems Pvt. Ltd. Navi Mumbai, Maharashtra



Shri. H. Shankar, CEO & Director - Clean Coats Pvt. Ltd., Mumbai, Maharashtra



Shri. S. K. Agarwal, Chairman & Managing Director - Sisco Research Laboratories Pvt. Ltd.

**Glimpses of Awardee Interviews**



Shri. Arun Joshi, Managing Director - Surya Life Sciences Ltd., Ankleshwar, Gujarat



Ms. Sophie Moochhala, Managing Director - Fluid Controls Pvt. Ltd., Mumbai, Maharashtra



Shri. Kedar Kapilkumar Chaudhari, Managing Director - Reva Process Technologies, Pune, Maharashtra



Shri. Meet Nimesh Desai, Director - TechEra Engineering (I) Pvt. Ltd., Pune, Maharashtra



Shri. M. S. Theivendran, Chairman & Managing Director - Swiss Garnier Biotech Pvt. Ltd., Chennai, Tamil Nadu



Ms. Jyoti Agrawal, CEO -Takashi Construct Solutions, Bhopal, Madhya Pradesh



Shri. Vitthal Pol, Managing Partner - V. P. Industries, Kolhapur, Maharashtra



Adv (Ms.) Khushnuma Khan, Solicitor - K. K. Associates, Mumbai, Maharashtra



**MAHARASHTRA INDUSTRIAL AND  
ECONOMIC DEVELOPMENT ASSOCIATION**

Presents 12th Edition

# PRIDE OF MAHARASHTRA AWARDS

Recognizing

Enterprise, Institution and Individuals for  
Exemplary Achievements and Contributions towards  
Economic & Industrial Growth, Society, State and Nation Building

Nominations Invited for 2019 - 20

## AWARDS CATEGORIES

Best Institution /  
Company  
of the Year

Brand Ambassador  
of  
Maharashtra

Global  
Entrepreneur  
of the Year

Promising Business  
Leader  
of the Year Award

Best Innovative  
Company / Institution  
of the Year

Family Owned  
Business of the Year  
Award

Best SME  
of the Year  
Award

Women  
Entrepreneur  
of the Year

### Focus Sectors

Manufacturing | Infrastructure | Education | Power | Realty | Automotive | Engineering | Pharmaceuticals | Healthcare | Electrical |  
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Entertainment | Defence | Research | IT | ICT | Media | Sports | Service Sector

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Send your request on Company Letterhead to obtain Nomination Form

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11th Edition

# PRIDE OF MAHARASHTRA AWARD

## RECOGNIZING

Exemplary Achievements & Unique Contribution towards  
Business Growth in Publications and  
Efforts for Empowerment of Farmers and Agriculture Sector

**PROMISING BUSINESS AND FARMER'S LEADER OF THE YEAR**



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India presenting Pride of Maharashtra Award to Shri Prakash Pohare, Director, Vidharbh Publications Pvt. Ltd., Founder, Deshonnati Publications, The newspaper, the voice of Vidharbh and entire Maharashtra, particularly focusing more on rural development, agriculture, issues of farmers, industrial zone and highlighting people's interest, Akola, Maharashtra for promising business and farmer's leader of the year for their Exemplary achievements & unique contribution towards business growth in publications ad efforts for empowerment of farmers and agriculture sector on 15th February 2020 at Mumbai.

Others (L to R) Shri. Samir Sathe, Executive Vice President, Advantage Head - India, Wadhvani Foundation, Shri. Viren Joshi - Chief Executive Officer and President - Sigma Electric Manufacturing Corporation, North Carolina, USA, Shri. Chandrakant Salunkhe - Founder & President, Maharashtra Industrial & Economic Development Association and SME Chamber of India and Shri. Suresh Nair - DGM, SME Unit - State Bank of India were present

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11th Edition

# PRIDE OF MAHARASHTRA AWARD

## RECOGNIZING UNIQUE CONTRIBUTION

in the field of Education, Society, Value Addition Services in Education Sector,  
CSR Activities and Generating New Entrepreneurs and Start-Ups

### BEST EDUCATION INSTITUTE OF THE YEAR



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India presenting Pride of Maharashtra Award to N L Dalmia Institute of Management Studies and Research, Mumbai for Best Education Institute of the Year for their Exemplary achievements & unique contribution in the field of education, value addition services in education sector, CSR activities and generating new entrepreneurs and start-ups on 15th February 2020 at Mumbai.

Award is being received by: Smt. Seema Saini - CEO and Prof. Dr. Dinesh Hegde - Dean of N L Dalmia Institute of Management Studies and Research, Mumbai

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# PRIDE OF MAHARASHTRA AWARD

## RECOGNIZING

Exemplary Achievements & Unique Contribution towards  
Business Growth, Expansion & Diversification  
and Encouraging New Entrepreneurship

## BUSINESS LEADER OF THE YEAR



Shri R.M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India presenting Pride of Maharashtra Award to Shri Ankush B. Asabe, Chairman & MD, Shree Venkatesh Buildcon Pvt. Ltd. Pune for Business Leader of the Year for their Exemplary achievements & unique contribution towards business growth, expansion & diversification and encouraging new entrepreneurship on 15th February 2020 at Mumbai.

Others (L to R) Shri. Viren Joshi - Chief Executive Officer and President - Sigma Electric Manufacturing Corporation, North Carolina, USA and Shri. Chandrakant Salunkhe - Founder & President, Maharashtra Industrial & Economic Development Association and SME Chamber of India were present



# START - UPS COUNCIL OF INDIA

## INTEGRATION | EMPOWERMENT | GROWTH

### ABOUT COUNCIL

“START-UPS COUNCIL OF INDIA” is creating a robust and sensitive ecosystem to promote entrepreneurship in India. The Council provides opportunities to Start-Ups and Young Entrepreneurs to integrate for developing Business Partnerships, Converting Unique Ideas into practical Business Activities, Support for Innovations and Inventions, New Product development, Accessing a developed facilitation framework of associated services, Connecting with mentors and advisers, Raising capital, Improving Quality of Services and Promotion of group business concepts.

The Council will support entrepreneurs for Business Promotion, Marketing & Branding, Channelising Finance and Investment, Accessing Venture Capital, Incubation of Enterprises, Skill Development & Training, Legal & Compliance as well as connectivity with mentors, facilitators, service providers, financial

institutions, large corporate and MNCs. The Council will also encourage entrepreneurs to set up manufacturing industries and service businesses to take advantage in era of “Make-in-India” initiative. It will concentrate on skill development, grooming and incubation process to provide useful information, handhold and organise activities to guide them in different aspects of business development and management. A large part of the Council’s efforts would be towards developing relevant networks that can support young enterprise.

The Council assists entrepreneurs to establish and enhance business contacts, adapt of Latest technology, explore synergies and joint ventures with Indian and Foreign companies, develop business collaboration, contract manufacturing and other business alliances with potential partners.

### AREAS OF WORK

- ⇒ Ecosystem Creation
- ⇒ Influence Government Policy
- ⇒ Business Advisory
- ⇒ Mentoring
- ⇒ Integration and connectivity
- ⇒ Develop facilitation networks
- ⇒ Provide facilitation services
- ⇒ Identify emerging business opportunities
- ⇒ Education and training for better growth
- ⇒ Interface with support networks
- ⇒ Facilitate networking & business associations/ partnerships
- ⇒ Awards and Recognition

### ACTIVITIES

- ⇒ Business to Business Meetings
- ⇒ Seminars and Workshops
- ⇒ Conferences
- ⇒ Interactive Sessions
- ⇒ Project Visits
- ⇒ Delegations
- ⇒ Exhibitions and Trade Fairs
- ⇒ Training Programs

### SUPPORT SERVICES

- ⇒ Identify Investment and Business Partners
- ⇒ Promotion of New Products and Services
- ⇒ Guidance to start a manufacturing and service business
- ⇒ Channelise Bank Finance and Venture Capital
- ⇒ Business Management Facilities
- ⇒ Improving performance of family business
- ⇒ Preparing a Business Plan
- ⇒ Enhancing of Business Skills
- ⇒ Knowledge Sharing & Management
- ⇒ Navigating the regulatory landscape
- ⇒ Legal and Compliance
- ⇒ Identification of export markets
- ⇒ Upticking Quality and Productivity
- ⇒ Identification of Advanced Technology
- ⇒ International Cooperation and Joint Ventures
- ⇒ Innovation and Inventions
- ⇒ Marketing, Branding and Promotion
- ⇒ Listing in SME Stock Exchange

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**SME BUSINESS CLUB**  
A Networking Platform for Entrepreneurs

**CHANDRAKANT SALUNKHE**  
FOUNDER & PRESIDENT

5th Edition

# SME MANUFACTURERS & EXPORTERS SUMMIT

Theme: Exploring New Business & Export Opportunities

28th January 2020 | Ahmedabad

## Inauguration of the Summit



Shri R. M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India and Shri Ranjeeth Kumar J. - Commissioner, Micro, Small & Medium Enterprises, Government of Gujarat inaugurating the Summit. Shri Chandrakant Salunkhe - Founder and President, SME Chamber of India and SME Export Promotion Council was present

## Keynote Address



Shri R. M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India delivering the Keynote address on Strengthening SMEs for better business growth - New Initiatives of the Government.

## Special Address



Shri Ranjeeth Kumar J. - Commissioner, Micro, Small & Medium Enterprises, Government of Gujarat addressing the delegates on Supporting SMEs for sustainable growth - Role of Government of Gujarat.

## Felicitation



Shri Chandrakant Salunkhe - Founder and President, SME Chamber of India and SME Export Promotion Council felicitating Shri R. M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India



Shri Chandrakant Salunkhe - Founder and President, SME Chamber of India and SME Export Promotion Council felicitating Shri Ranjeeth Kumar J. - Commissioner, Micro, Small & Medium Enterprises, Government of Gujarat

### Address by Dignitaries



Shri R. M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India delivering the Keynote address on Strengthening SMEs for better business growth - New Initiatives of the Government.



Shri Ranjeeth Kumar J. - Commissioner, Micro, Small & Medium Enterprises, Government of Gujarat addressing the delegates on Supporting SMEs for sustainable growth - Role of Government of Gujarat.

### Launching of SME BUSINESS FORUM - GUJARAT CHAPTER



Shri R. M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India Launching the of SME BUSINESS FORUM - GUJARAT CHAPTER. Others (L to R) Shri Ranjeeth Kumar J. - Commissioner, Micro, Small & Medium Enterprises, Government of Gujarat, Shri Chandrakant Salunkhe - Founder and President, SME Chamber of India and SME Export Promotion Council and Shri Ravi Bharti - Director, SME Chamber of India

### Launching of WOMEN ENTREPRENEURS DEVELOPMENT COUNCIL - GUJARAT CHAPTER



Shri R. M. Mishra - Special Secretary and Development Commissioner, Ministry of MSME, Government of India Launching the WOMEN ENTREPRENERUS DEVELOPMENT COUNCIL - GUJARAT CHAPTER. Others (L to R) Shri Ravi Bharti - Director, SME Chamber of India, Shri Ranjeeth Kumar J. - Commissioner, Micro, Small & Medium Enterprises, Government of Gujarat, Shri Chandrakant Salunkhe - Founder and President, SME Chamber of India and SME Export Promotion Council and Ms. Saakshi Kulkarni - Executive Director, Women Entrepreneurs Development Council and Director, SME Chamber of India

**Plenary Session - I**



(L to R) Shri D. B. Mishra - Deputy General Manager and Regional Head, SIDBI, Shri D. S. Rana - Jt. Director, Directorate General of Taxpayer Services (DGTS), Government of India, Shri Sanjay Joseph - Deputy Secretary, DGSND/Government e-Marketplace, Government of India, Shri D. B. Singh, DGM - Reserve Bank of India, Ahmedabad region and Shri R. K. Agarwal - General Manager, State Bank of India during the plenary session

**Plenary Session - II**



(L to R) Shri. Dhimant Turkhaia - CDO, The Kalupur Commercial Co-op Bank Ltd., Shri. Pratik Desai - AGM - Forex, The Kalupur Commercial Co-op Bank Ltd., Ms. Maithreyi Nadiu - Asst DGFT, O/o Addl DGFT RA, Ahmedabad, Directorate General of Foreign Trade, Ministry of Commerce & Industry, Government of India, Shri Varadhan Tanjore Raghavachari - Director, Mascot Systems Pvt. Ltd., Shri Samir Sathe - Executive Vice President, Advantage Head, India, Wadhvani Foundation and Dr. Kasturi R Naik - Founder, Kasturie (Image & Emotions) during the plenary session

**Q & A Session**



**Delegates at the Event**





## SME INSURANCE PROMOTION COUNCIL

A Platform for Knowledge, Education and Promotion of Insurance Products and Services for SMEs



SME Chamber of India launched the SME INSURANCE PROMOTION COUNCIL on 7th August 2019 at Mumbai. Dignitaries (L to R) during the launch Shri Yashesh Sampat - Head - Affinity & Association Business, Edelweiss Insurance Brokers Ltd. Shri Vinay Sohani - Head - Insurance Broking, Edelweiss Insurance Brokers Ltd., Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India, Shri Nilesh Sathe - Former Member, Insurance Regulatory and Development Authority (IRDA), Shri S. V. Sunder Krishnan - Chief Risk Officer, Reliance Nippon Life Insurance Co. Ltd. and Shri Ravi Bharti - Director, SME Chamber of India, Shri Gaurav Sharma - Executive Vice President, Future Generali India Insurance Co. Ltd. and Shri. Siladitya Chaudhuri - National Channel Manager - SME, SBI General Insurance Co. Ltd.

## Activities

- Awareness and Educational Programs
- Conference, Seminars, Workshops, B2B Meets
- Mentoring Sessions
- Branding, Promotion and Marketing Events
- Periodicals & Advertorials
- Web Banners, Branded Contents, Social Network Advertising, Comparative Advertising, Informative and Advertising
- Interactive Sessions with Stalwarts from Insurance Companies

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# INDIA SME BUSINESS SUMMIT

**Focus on:** Finance | Insurance | Exports | Technology  
18th December 2019 | Mumbai

## Inauguration of the Summit



Ms. Shubhada Rao - Chief Economist - Yes Bank Ltd. inaugurating the Summit. Others (L to R) Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and SME Business Forum and Maharashtra Industrial and Economic Development Association, Mr. Sunil Chavan - General Manager - SME Department, Central Bank of India and Mr. Siladitya Chaudhuri - National Sales Manager –SME, SBI General Insurance Co. Ltd.

## Keynote Speech



Ms. Shubhada Rao - Chief Economist – Yes Bank Ltd. delivering the Keynote Speech on Current Economic Scenario – Impact on Industry & SME Sector.

## Special Address



Mr. Sunil Chavan – General Manager - SME Department, Central Bank of India delivering the Special address on Fueling SMEs for Better Business Growth – Role of Financial Institutions

### Welcome & Theme Presentation by



Mr. Chandrakant Salunke - Founder & President, SME Chamber of India and SME Business Forum and Maharashtra Industrial and Economic Development Association addressing the delegates. Others (L to R) Mr. Sunil Chavan – General Manager - SME Department, Central Bank of India, Ms. Shubhada Rao - Chief Economist – Yes Bank Ltd. and Mr. Siladitya Chaudhuri - National Sales Manager –SME, SBI General Insurance Co. Ltd.

### Address by Dignitaries



Mr. Siladitya Chaudhuri - National Sales Manager –SME, SBI General Insurance Co. Ltd. addressing the delegates on Advantages & Benefits of Insurance products for SME sector



Mr. Jitendra Patel, Dy. Director - Goods and Services Tax Council (GST) addressing the delegates on SVLDRS Scheme of GST – Advantage for SMEs



Mr. D Raja Sekhar - Assistant General Manager, Andhra Bank addressing the delegates on Role of banks for the Growth of SMEs - Initiatives & Strategy



Mr. Rahul N Hingmire – Founding Partner - Vis Legis Law Practice, Advocates addressing the delegates on Impact of Arbitration and its Recent Amendments on the SMEs



Mr. Rajiv Singh, Sr. VP – Global Cyber Security Business, Tech Mahindra addressing the delegates on IT Business Solutions and Cyber Security for SMEs



Mr. Deepak Jhalani, Asst. Director General of Foreign Trade, Ministry of Commerce, Government of India addressing the delegates on Support Services for Promotion of Exports

**Address by Dignitaries**



Mr. Pankaj Gupta - Sr. Vice President, SBI Global factors Ltd. addressing the delegates on Factoring – Alternate Funding option for SMEs & Exporters



Dr. Hema Date, Dean (SA / DSIS), National Institute of Industrial Engineering addressing the delegates on Business Intelligence and Business Process Integration – Advantages for SMEs



Mrs. Uttara Vaid - Uttara Vaid Advisory Services LLP addressing the delegates on why SMEs should Invest in Liability Insurance?



Q & A Session

**Delegates at the Summit**





# WOMEN ENTREPRENEURS DEVELOPMENT COUNCIL

## Objectives

- Integration and Empowerment of Women Entrepreneurs
- Connectivity at National and International for business growth and expansion
- Development of Leadership qualities amongst Women Entrepreneurs
- Encouraging Women to initiate their own business
- Connectivity with Women Entrepreneurs from family owned businesses
- Empower and Strengthening Capabilities to compete in Local & Global Markets
- Involvement of Senior Executives from corporate & MNC's to share their thoughts & expertise
- Recommendations to change Government Policies and Implementation Strategy
- Guidance for converting business ideas into commercial benefit
- Education and Training Programs

## Activities

- Business promotional activities
- Business Networking meets and interactive sessions
- Executive programs, Seminars, Workshops for imparting knowledge and skill
- Round table discussions on current affairs
- Creating groups for setting up new businesses
- Women Entrepreneurs Talk shows on achievements & success
- Introduction of Govt. schemes & incentives, policies
- Launching and promoting new products and services
- Business conferences for knowledge and connectivity
- Channelising Finance and Investment for Growth and Development
- Delegations and Trade Missions to visit projects / factories
- Organise B2B meetings, Exhibitions and Trade Fairs
- Awards and Recognition
- Interactive and Motivational Programs

## Support Services

- To find market for product and services
- Support for Business Growth and Expansion
- Marketing, Branding and Promotion
- Guidance for setting up new business
- Support to expand family managed businesses
- Export Promotion
- Family Business Succession Planning
- Training program for Women Directors
- Channelise Bank Finance and Investment
- Digital Marketing and Promotion
- Business Planning and Execution support
- Franchise & Distributorship
- Group Marketing and Promotional services
- Quality assurance and Improvement
- Import facilitation
- Connectivity with Large Corporate, Multinationals and SMEs for supply
- Revival of Financially Stressed Enterprises
- Identify advanced technology and patented technology
- Sourcing Quality Raw Materials and products
- Participation in Exhibitions & Business Conferences
- Joint Venture and Technology Transfer
- Listing in SME Stock Exchange and fund raising from capital market
- Market research and market survey

### For More Information Contact

Ms. Saakshi Kulkarni - Executive Director  
Tel: +91 - 22 - 6150 9800 | 6667 4444 | Fax: 2825 0414 | ed@wedcindia.com | wedcindia@gmail.com  
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[www.wedcindia.com](http://www.wedcindia.com)

# WOMEN ENTREPRENEURS SUMMIT

**Theme: Strategy & Initiatives for Strengthening Women Entrepreneurs**

18th December 2019 | Mumbai

## Inauguration of the Summit



Mrs. Shradha Joshi Sharma, MD – Mahila Arthik Vikas Mahamandal (MAVIM), Government of Maharashtra and Advocate Mrs. Rubina Akhtar Hasan Rizvi, Chairperson – Women Entrepreneurs Development Council, Director – Rizvi Education Society & Rizvi Builders and Founder – Help Yourself Foundation inaugurating the Summit. Others (L to R) Ms. Saakshi Kulkarni - Executive Director, Women Entrepreneurs Development and Founder – Women Entrepreneurs Development Council and Mrs. Rajashri Patil – Chairperson, Godavari Urban Multistate Credit Co-op. Soc. Ltd.

## Keynote Speech



Mrs. Shradha Joshi Sharma – Managing Director, Mahila Arthik Vikas Mahamandal (MAVIM), Government of Maharashtra, delivering the Keynote Speech on Success Mantra for achieving Goal.

## Welcome & Theme Presentation



Advocate Mrs. Rubina Akhtar Hasan Rizvi, Chairperson – Women Entrepreneurs Development Council, Director – Rizvi Education Society & Rizvi Builders and Founder – Help yourself Foundation addressing the delegates

### Special Address



Mrs. Rajashri Patil – Chairperson, Godavari Urban Multistate Credit Co-op. Soc. Ltd. addressing the delegates on Rural women Entrepreneurs Challenges & Opportunities

### Address by Dignitaries



Mr. Chandrakant Salunkhe – Founder & President- SME Chamber of India & Maharashtra Industrial and Economic Development Association and Founder – Women Entrepreneurs Development Council addressing the delegates on Strategy & Initiatives for strengthening Women Entrepreneurs



Ms. Rachana Bhusari Kakkar - Vice President - National Stock Exchange of India Ltd. addressing the delegates on Capital Market Access – Advantage and benefits for SMEs and Women Entrepreneurs



Ms. Samiksha Naik – Managing Director, Samswek Global Events & Exhibitions, Dubai addressin the delegates on Emerging Business Opportunities in Gulf Countries

### Delegates at the Summit



**Panel Discussion on  
Women Entrepreneurs : Passion, Purpose and Persistence**



Panelists (L to R) Dr. (Mrs.) Rukmani Krishnamurthy - Chairperson and CEO, Helix Advisory Ltd., Ms. Mansi Thakkar – Director, Mansi Thakkar Training System LLP & Founder, Real Game Changer, Ms. Manisha Thakur Talekar – Founder – Onfees.com, Ms. Tejaswini Pisal – Founder & Director, Zest Transformation, Ms. Rajee Bhattacharyya - Partner – Strategy and Business Alliances, Percipere, Ms. Namrata Tanna – Founder – Cooked by Moms and Ms. Khushnuma Khan - Advocate & Solicitor, K K Associates during the panel Discussion

**Q & A Session**



**Delegates at the Summit**



# SME BUSINESS GROWTH SUMMIT

Focus on: Technology | Finance | Manufacturing | Exports  
10th December 2019 | Mumbai

## Address by Dignitaries



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and SME Business Forum addressing the delegates on Empowering SMEs for better business growth - Initiatives & Strategies



Adv. (Mrs.) Rubina Akhtar Hasan Rizvi - Chairperson, Women Entrepreneurs Development Council, Director - Rizvi Builders and Rizvi Education Society and Founder - Help Yourself Foundation addressing the delegates



Mr. Manish Kotian - Solution Architect, Tata Tele Business Services addressing the delegates on Smart Solutions for SMEs



Mr. Praveen Patodia - VP Corporate - Choice Capital Advisors Pvt. Ltd. addressing the delegates on Finance Solutions for SMEs



Mr. Gagandeep Singh - Manager - SME, Western Regional Office (WRO), NSE Ltd. addressing the delegates on Capital Market Access to SMEs - Strategies & Initiatives



Mr. Jatin D. Botadra - Chief Technology Architect, Kaltech Digital Pvt. Ltd. addressing the delegates on Digital Transformation - Advantages, Challenges & Opportunities for SMEs



Ms. Smita Thorat - Founder & CEO, BrandNiti addressing the delegates on Branding and Promotion opportunities for SMEs



Mr. Vinod Kukreti - Asst. VP - Choice Capital Advisors Pvt. Ltd. addressing the delegates on Insurance Solutions for SMEs



**Address by Dignitaries**



**Ms. Tejaswini Pisal - Founder & Director, Zest Transformation** addressing the delegates on Entrepreneurial Leadership Qualities - Advantages & Benefits for SMEs



**Mr. Mitesh Chauhan - Principal, Dhruva Advisors LLP** addressing the delegates on Need of Business Restructuring & Value Creation



**Ms. Pooja Terwad - Advocates & Solicitors, Pooja Terwad & Associates** addressing the delegates on Understanding Joint Ventures vis-a-vis Partnerships in India for SME's



**Ms. Pooja Kapadia - Legal Counsel** addressing the delegates on Acquired Advanced & Patented Technology- Procedure & Formalities



**Mr. Joydeep Sen - Managing Partner - Sen & Apte Consulting Services LLP** addressing the delegates on Distribution of Fixed Income Products: Opportunity for SMEs



**Delegates at the Event**



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## INTERNATIONAL BUSINESS FORUM

Initiated by



**INDIA INTERNATIONAL TRADE CENTRE**  
(Investment & Trade Promotion Organisation)



INTERNATIONAL BUSINESS FORUM has initiated by SME Chamber of India and India International Trade Centre (Investment and Trade Promotion Organisation) to explore International Business & investment opportunities for Indian & Foreign companies, SMEs, Start-ups and Trade promotional agencies. This forums has supported by Maharashtra Industrial and Economic Development Association (MIEDA), SME Export Promotion Council, Packaging Industry Association of India (PIAI), SME Business Forum, Women Entrepreneurs Development Council, Start-Ups Council of India and SME Business Management Institute. This forums will provide a platform for the enhancement and development of economic, business and diplomatic relations, exchange information on business leads, taxation, investment opportunity, incentives and schemes, various activities and events as well as will set up CEO Forum, SME Forum and Start-Ups Forum to deliberate on various current affairs for expanding cooperation between government and private sector to resolve issues in Trade Barriers. This will also be useful for identifying business partners, collaborations, alliances, setting up industrial units, industrial parks, exhibition, B2B meetings, and permanent display centers for products and services and to take up issues and problems to the concerned authorities.

### OBJECTIVES

- Networking and connectivity platform
- Explore new business & Investment opportunities
- Identify business partners and alliance
- Exchange of Business and Cultural Values
- Support SMEs and Startups for business cooperation
- Business & Trade Promotional Activities

### SUPPORT SERVICES FOR INDIAN AND FOREIGN SMEs & COMPANIES

- Exchange business leads & opportunities
- Identify business partners, buyers, importers & exporters
- Connectivity with Manufacturers & Suppliers
- Export & Import business opportunities
- Finance, Investment, VC / PE and ECB
- Technology Transfer, Joint Ventures, Collaborations and Alliances
- Contract Manufacturing Tie-ups in India & Other Countries
- Identify advance and patented technology
- Marketing, Branding and promotion
- Franchise, Distributorship and Trade connections
- Resolve issues and problems for better business growth
- Business advisory services
- Market Development, Survey and Research
- Trade missions and delegations
- Conferences, Exhibitions, B2B, B2C, Seminars
- Business cooperation with trade promotion agencies

# SME BUSINESS GROWTH SUMMIT

**Theme: Supporting SMEs For Better Business Growth**  
08th November 2019 | Mumbai

## Address by Dignitaries



**Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and SME Business Forum** addressing the delegates



**Mr. S. Maheshkumar - Director, SME Chamber of India and SME Business Forum** addressing the delegates



**Mr. Nihar B. Thackeray - Partner, Vis Legis Law Practice** addressing the delegates on **Insolvency & Bankruptcy Code, 2016 - Advantages and Impact on SMEs**



**Ms. Khushnuma Khan - Advocate, K K Associates (Advocates & Solicitors)** addressing the delegates on **National E-Governance Services (Utility Information)**



**Mr. Krishna Mohan - DGM - NSIC, Mumbai** addressing the delegates on **Role of NSIC for SMEs**



**Ms. Khyati Shah - Founder, Katalist** addressing the delegates on **POSH Awareness**



**Mr. Krishna Kumar - Director, SIDR Solutions & Technologies Pvt. Ltd.** addressing the delegates on **Data Security & Cyber Forensics**



**Mr. Kunal - Sr. Manager - Recruitment, Beacon Payroll & Benefits Pvt Ltd.** addressing the delegates on **Benefits of Outsourcing Payroll and Recruitment Services**

Q & A Session



Promotion of Sponsors and Partners



TransUnion CIBIL



TATA TELE BUSINESS SERVICES

Delegates at the Summit



# SME BUSINESS GROWTH SUMMIT

HDFC BANK BUSINESS CONCLAVE

29th September 2019 | Ahmedabad

## Inauguration of the Summit



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and SME Business Forum inaugurating the Summit. Others (L to R) Mr. Ravi Bharti - Director, SME Chamber of India and Director Endeavor Group, Mr. Mitin Patel - MD, Prima Automation (India) Pvt. Ltd and Mr. Rajendra Kumar Paliwal - Cluster Head, Retail Branch Banking, HDFC Bank Ltd., Ahmedabad

## Address by Dignitaries



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and SME Business Forum addressing the delegates



Mr. Ravi Bharti - Director, SME Chamber of India and Director, Endeavor Group addressing the delegates



Mr. Baiju Shukla - Territory Head (Emerging Enterprise Group) - HDFC Bank Ltd., addressing the delegates



Mr. Jaiminikumar Joshi - Area Head - Trade Forex, HDFC Bank Ltd., Ahmedabad addressing the delegates

**Address by Dignitaries**



Mr. Chetan Thakkar - Former Chief Regional Manager, The New India Assurance Company Ltd. addressing the delegates on Insurance for SMEs



Mr. Urjit Jethwa - Head IT, JCR Retail (one center) Ex Future Group, SAP Consultant, IIM-A addressing the delegates on The Role of IT in SME Growth



Mr. Mitesh Jain - Associate Director, Price Waterhouse Coopers (PWC) addressing the delegates on GST - A perfect tool for SME Growth



Col. Rahul Sharma - Business Coach addressing the delegates on Management Education as a catalyst in enhancing SME Productivity

**Q & A Session with delegates**



**Delegates at the Summit**



# SMECOACH

Training > Coaching > Education

## SME COACH COUNCIL OF INDIA

India's Exclusive Personalised Coaching and Training Platform



Dr. Rajiv Kumar, Vice Chairman - NITI Aayog, Government of India, Shri Subhash Desai, Hon'ble Minister for Industries, Maharashtra and Shri Chandrakant Salunkhe, Founder & President - SME Chamber of India and Maharashtra Industrial and Economic Development Association (MIEDA) launching the SMEcoach - platform initiated by SME Chamber of India launched during INDIA SME ECONOMIC SUMMIT on 28th April 2018 at Mumbai.

SMEcoach platform will provide training, coaching and mentoring to existing & new Entrepreneurs and their workforce for enhancement of skill & scale as well as to utilise knowledge, education and handholding for improvement of business activity, productivity, expansion and transformation of their business activities.

The Chamber will provide opportunity to prominent coaches & trainers to connect with SMEs through various initiatives

Send your Profile and Interest on : [director@smechamber.com](mailto:director@smechamber.com)

### CHANDRAKANT SALUNKHE

Founder & President

Initiated by



SME CHAMBER OF INDIA

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SME BUSINESS  
MANAGEMENT INSTITUTE

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For More Information Contact

**SMALL & MEDIUM BUSINESS DEVELOPMENT CHAMBER OF INDIA**

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5, Ground Floor, Samruddhi Venture Park, SEEPZ - MIDC Central Road, Andheri (E), Mumbai - 400 093.

[www.smecoach.in](http://www.smecoach.in)

# SME BUSINESS GROWTH SUMMIT

## SME MANUFACTURERS & SERVICE PROVIDERS MEET

28th September 2019 | Mumbai

### Address by Dignitaries



**Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and SME Business Forum addressing the delegates**



**Mr. Ashok Patnaik - Dy. General Manager, Allahabad Bank addressing the delegates on Strengthening MSME Sector - Role of Allahabad Bank**



**Prof. Dr. Sanjay B. Chordiya - Founder President & Chairman, Suryadatta Group of Institutes addressing the delegates**



**Mr. Vishram Deshpande - Dy. Commissioner of Labour, Government of Maharashtra addressing the delegates**



**Mr. Amarendra Kumar Jha - Regional Head - Mumbai West, Union Bank of India addressing the delegates on Empowering SMEs by fuelling finance - Role of Union Bank of India**



**Mr. Jayaprakash Menon - Vice President - Business Development, Multi Commodity Exchange of India Ltd. addressing the delegates on Price Risk Management**



**Mr. Nihar B. Thackeray - Partner, Vis Legis Law Practice addressing the delegates on Insolvency & Bankruptcy Code, 2016 - Advantages and Impact on SMEs**



**Prof. Rashmi Jain - Assistant Professor - Marketing, N. L. Dalmia Institute of Management Studies and Research addressing the delegates on Unique Marketing Strategies for better business growth**



**Address by Dignitaries**



**Mr. Samir Sathe - EVP and Advantage Head-India, Wadhvani Foundation addressing the delegates on Managing Turbulent Times - Precautionary Majors and Strategies for SMEs**



**Ms. Khushnuma Khan - Advocate, K K Associates (Advocates & Solicitors) addressing the delegates on Samadhan in delayed payment from Corporates-Advantages for SMEs**



**Ms. Ruhi Kambli - Manager - Sales, Piramal Realty addressing the delegates**



**Delegates Networking Session**

**Promotion of Sponsors and Partner**



**CIBIL - Part of Transunion**



**Piramal Realty**



**TATA TELE BUSINESS SERVICES**

**Delegates at the Summit**



# SME DIRECTORS SUMMIT

Focus on: Finance | Technology | Industry 4.0 | Exports | Insurance  
20th September 2019 | Pune

## Welcome & Introductory Address



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial & Economic Development Association and SME Business Forum addressing the delegates. Others (L to R) Mr. Yogesh Dubey - Solution Architect - Tata Tele Business Services, Mr. Deepak Kambale - General Manager, Union Bank of India, Mr. P D Rendalkar - Joint Director of Industries, Government of Maharashtra, Mr. Makarand Lele - Partner, MRM Associates.

## Special Address



Mr. P D Rendalkar - Joint Director of Industries, Government of Maharashtra delivering the special address on Initiatives of Industry Department for the Development of the SME Sector.

## Keynote Address



Mr. Deepak Kambale - General Manager, Union Bank of India delivering the keynote address on Role of Banks for the development of SME Sector.

**Address by Speakers**



Mr. Ganesh Kumar S - Managing Director, Ayoki Fabricon Pvt. Ltd. addressing the delegates on Challenges and Opportunities to SME Directors



Mr. Yogesh Dubey - Solution Architect - Tata Tele Business Services addressing the delegates on SME Transformation through Smart technology



Prof. Dr. Sanjay B. Chordiya - Founder President & Chairman, Suryadatta Group of Institutes addressing the delegates



Mr. Makarand Lele - Partner, MRM Associates addressing the delegates



Mr. Abhishek Jain - DGM - Commercials, Mahindra Insurance Brokers Limited addressing the delegates on Basket of Insurance Products - Advantages and Benefits for SMEs



Mr. Prashant Harkare - General Manager - Head Construction Equipment Manufacturing, Mahindra Vehicle Manufacturers Limited addressing the delegates on Smart Technology for Manufacturing



Mr. Abhik Saha - Chief Manager - Priority Banking and Mr. Suresh Bajaj - Regional Head WC Sales, Kotak Mahindra Bank addressing the delegates on Ease of Business for SMEs



Mr. Anand Channe - RHS - ETRG, ICICI Bank Ltd. addressing the delegates on Digital Banking solutions

**Address by Speakers**



Mr. Shashikant Chaudhari - HOD, Jendamark Techcellency Automation India Pvt. Ltd. addressing the delegates on Industry 4.0 - Challenges & opportunities for Manufacturing



Mr. Abhinav Chowdhari - Executive Director - Supreme Special Steels addressing the delegates on Aerospace & Defence business in India - Opportunities & Challenges



Mr. Atul Kakad - BEE Certified Energy Auditor, Power Tech Energy Solutions addressing the delegates on Energy Saving Program for SMEs



Mrs. Rashmi Khurana - Anchor Mentor, Wadhvani Foundation (National Entrepreneurship Network) addressing the delegates on Transforming SMEs for better business growth - Strategies and Initiatives

**Promotion of Sponsors and Partner**



Union Bank of India



TATA TELE BUSINESS SERVICES



Mahindra Insurance Brokers

**Q & A Session**



**Delegates at the Event**





## NRI BUSINESS SUPPORT CENTRE



**Shri Prithviraj Chavan** – Hon'ble Chief Minister launching the **NRI BUSINESS SUPPORT CENTRE**. Dignitaries (L to R) **Dr. J. N. Misra** – CGM (Maharashtra & Goa Circle) State Bank of India, **Ms. Sulajja Firodia Motwani** – Vice Chairperson, Kinetic Engineering Ltd, **Shri A. Ramesh Kumar** – MD and CEO, Asia Pragati Capfin Pvt.Ltd., **Shri Chandrakant Salunkhe** – Founder & President, Maharashtra Industrial and Economic Development Association (MIEDA), **Shri Venkat Chary**, **Shri Radhakrishna Vikhe Patil** – Hon'ble Minister for Agriculture and Marketing, **Shri Vineet Mittal** – Co - Founder and MD, Welspun Energy Ltd., **Shri Sanjay Nirupam** – Member of Parliament at **MAHARASHTRA INDUSTRY SUMMIT** on 8th February 2013 at Mumbai

### OBJECTIVES

- Act as Single Contact Point between NRIs and Government & Private Sector
- Marketing and Branding of Potential businesses of India
- Encourage Investment as the favoured Business Destination
- Unity of NRIs, PIOs and Indian Entrepreneurs for better partnership
- Facilitate business support and collaborations
- Organize business promotional activities and events
- Resolve issues and problems of Entrepreneurs
- Recognise and confer awards for exceptional achievements

### ACTIVITIES

- Integration of NRI Entrepreneurs and Industrialists
- Networking for identifying Business Opportunity
- Business and Export Promotion
- Investment Promotion
- Business Delegations
- Promotion of Government Policies and advantages
- Organise Conferences & Exhibitions in various countries
- Organise Annually NRI Business Summit in India and various countries
- Preparation of Business Directory (Country & Regionwise)
- Handholding to young and women entrepreneurs
- Government Liaison
- Encourage Entrepreneurship
- Awards and Recognitions



**INDIA INTERNATIONAL TRADE CENTRE**  
(Investment & Trade Promotion Organisation)

Initiated by



**SME CHAMBER OF INDIA**



**MAHARASHTRA INDUSTRIAL AND  
ECONOMIC DEVELOPMENT ASSOCIATION**

Registered & Head Office

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**www.nribusinesscentre.com**

Regional Conference on

# MAHARASHTRA INDUSTRY AND SME SUMMIT

Theme: Supporting Nashik Industries, SMEs and Start – Ups for Business Growth

Focus on: Industry 4.0 | Investment | Exports | Insurance | Technology

19th August 2019 | Nashik, Maharashtra

## Inauguration of the Summit



Dignitaries (L to R) Mr. Satish Bhamre - General Manager - District Industry Centre, Nashik, Mr. Yashesh Sampat - Associate Director, Edelweiss Insurance Brokers Ltd., Dr. Ajit Marathe - Dy General Manager, Union Bank of India, Mr. Hemant Godse - Hon'ble Member of Parliament, Nashik, Mr. Chandrakant Salunkhe - Founder & President, Maharashtra Industrial and Economic Development Association and SME Chamber of India, Mr. R. C. Thakur - General Manager - NBG2, Bank of India, Mr. Suresh Nair - Deputy General Manager, State Bank of India and H.E. Mr. TANG Guocai - Consul General, The People's Republic of China in Mumbai during the inauguration

## Launching of SME BUSINESS FORUM - NASHIK CHAPTER



Dignitaries (L to R) Mr. Suresh Nair - Deputy General Manager, State Bank of India, H.E. Mr. TANG Guocai - Consul General, The People's Republic of China in Mumbai, Mr. Chandrakant Salunkhe - Founder & President, Maharashtra Industrial and Economic Development Association and SME Chamber of India, Mr. Hemant Godse - Hon'ble Member of Parliament, Nashik and Mr. Satish Bhamre - General Manager - District Industry Centre, Nashik launching SME BUSINESS FORUM - NASHIK CHAPTER

### Inaugural Address



Mr. Hemant Godse - Hon'ble Member of Parliament, Nashik, addressing the delegates on Supporting Nashik Industries and SMEs for Business Growth. Others (L to R) H.E. Mr. TANG Guocai - Consul General, The People's Republic of China in Mumbai and Mr. Chandrakant Salunkhe - Founder & President, Maharashtra Industrial and Economic Development Association and SME Chamber of India

### Keynote Address



H.E. Mr. TANG Guocai - Consul General, The People's Republic of China in Mumbai addressing the delegates on Bi-lateral Business, Investment and International Cooperation Opportunities for Manufacturing Industries and SMEs between India and China. Others (L to R) Mr. Chandrakant Salunkhe - Founder & President, Maharashtra Industrial and Economic Development Association and SME Chamber of India and Mr. Hemant Godse - Hon'ble Member of Parliament, Nashik

### Address by Dignitaries



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial & Economic Development Association & addressing the delegates



Mr. Suresh Nair - Deputy General Manager, State Bank of India addressing the delegates on Strengthening SMEs and Manufacturing Industries - Role of SBI

### Delegates at the Summit



**Plenary Session - I**

Dignitaries (L to R) Mr. Pradip Deshmukh - Vice President - Operations - Mahindra & Mahindra Ltd., Mr. Satish Bhamre - General Manager - District Industry Centre, Nashik, Mrs. Hemangi Patil - Regional Officer, MIDC, Nashik and Mr. Bjorn Holmgren - Consul, Consulate General of Sweden in Mumbai during the plenary session

**Address by Panelists**

Mr. Satish Bhamre - General Manager - District Industry Centre, Nashik addressing the delegates on Strategies and initiatives of Government of Maharashtra for Industrial growth



Mrs. Hemangi Patil - Regional Officer, MIDC, Nashik addressing the delegates on Potential Investment & Business opportunities in Nashik Region



Mr. Bjorn Holmgren - Consul, Consulate General of Sweden in Mumbai addressing the delegates on Bi-lateral Business, Investment and International Cooperation Opportunities for Manufacturing Industries and SMEs



Mr. Pradip Deshmukh - Vice President - Operations - Mahindra & Mahindra Ltd. addressing the delegates on Smart Manufacturing Ecosystem - Advantages & Benefits



**Plenary Session - II**

Dignitaries (L to R) Mr. Gagandeep Singh - Manager - SME, Western Regional Office (WRO), National Stock Exchange of India Ltd. Mr. Yashesh Sampat - Associate Director, Edelweiss Insurance Brokers Ltd., Dr. Ajit Marathe - Dy General Manager, Union Bank of India, Dr. Vishal G. Warke - Director - R&D, Cell Culture and Immunology, HiMedia Laboratories Pvt. Ltd., Mumbai & Nashik, Dr. Shilpa Parkhi - Deputy Director - Symbiosis Institute of Operations Management and Mr. Abhungcha Maibram - AVP - Head of Credit Insurance Underwriting, Future Generali India Insurance Company Limited during the plenary session

**Address by Panelists**

Mr. Yashesh Sampat - Associate Director, Edelweiss Insurance Brokers Ltd. addressing the delegates on Insurance for SMEs and Advisory Services to Settle Claims



Dr. Ajit Marathe - Dy General Manager, Union Bank of India addressing the delegates on Trade Finance facilities for SME Manufacturer Exporters & Importers



Dr. Vishal G. Warke - Director - R&D, Cell Culture and Immunology, HiMedia Laboratories Pvt. Ltd., Mumbai & Nashik addressing the delegates on Improving Production Efficiency through Technology and Innovation



Dr. Shilpa Parkhi - Deputy Director, Symbiosis Institute of Operations Management addressing the delegates on Role of SIOM for Industrial Development



Mr. Abhungcha Maibram - AVP - Head of Credit Insurance Underwriting, Future Generali India Insurance Company Limited addressing the delegates on Credit Insurance - Advantages and Benefits for SMEs



Mr. Gagandeep Singh - Manager - SME, Western Regional Office (WRO), National Stock Exchange of India Limited (NSE) addressing the delegates on SME Funding - Role of Capital Market

**Plenary Session - III**

Dignitaries (L to R) Dr. Surendra Kansare - Assistant Professor-Operations, Symbiosis Institute of Operations Management, Ms. Saakshi Kulkarni - Director, SME Chamber of India, Dr. Radhika Vakharia - Assistant Professor, Rizvi Education Society, Mumbai, Mrs. Rashmi Khurana - Anchor Mentor, Wadhvani Foundation (National Entrepreneurship Network) and Mr. Suresh Bajaj - Regional Head - WC Sales, Kotak Mahindra Bank Ltd. during the plenary session

**Address by Panelists**

Mr. Suresh Bajaj - Regional Head - WC Sales, Kotak Mahindra Bank Ltd. addressing the delegates on Ease of Business for SMEs



Dr. Surendra Kansare - Assistant Professor-Operations, Symbiosis Institute of Operations Management addressing the delegates on Manufacturing & SME Sector- Challenges, Opportunities and Trends



Dr. Radhika Vakharia - Assistant Professor, Rizvi Education Society, Mumbai addressing the delegates on Supporting Women Entrepreneurs for Better Business growth - Role, Initiatives & Strategies



Mrs. Rashmi Khurana - Anchor Mentor, Wadhvani Foundation (National Entrepreneurship Network) addressing the delegates on Transforming SMEs for better business growth - Strategies and Initiatives

Q & A Session



Delegates at the Summit



# SME INSURANCE SUMMIT

**Theme: “Mitigating Risk of SMEs for Better Business Growth”**

7th August 2019 | Mumbai

## Inauguration of the Summit



Dignitaries (L to R) Mr. Satish Bhamre - General Manager - District Industry Centre, Nashik, Mr. Yashesh Sampat - Associate Director, Edelweiss Insurance Brokers Ltd., Dr. Ajit Marathe - Dy General Manager, Union Bank of India, Mr. Hemant Godse - Hon'ble Member of Parliament, Nashik, Mr. Chandrakant Salunkhe - Founder & President, Maharashtra Industrial and Economic Development Association and SME Chamber of India, Mr. R. C. Thakur - General Manager - NBG2, Bank of India, Mr. Suresh Nair - Deputy General Manager, State Bank of India and H.E. Mr. TANG Guocai - Consul General, The People's Republic of China in Mumbai during the inauguration

## Launching of : SME INSURANCE PROMOTION COUNCIL



SME Chamber of India launched the SME INSURANCE PROMOTION COUNCIL. Dignitaries (L to R) during the Launch, Shri Yashesh Sampat - Head - Affinity & Association Business, Edelweiss Insurance Brokers Ltd. Shri Vinay Sohani - Head - Insurance Broking, Edelweiss Insurance Brokers Ltd., Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India, Shri Nilesh Sathe - Former Member, Insurance Regulatory and Development Authority (IRDA), Shri S. V. Sunder Krishnan - Chief Risk Officer, Reliance Nippon Life Insurance Co. Ltd., Shri Ravi Bharti - Director, SME Chamber of India, Shri Gaurav Sharma - Executive Vice President, Future Generali India Insurance Co. Ltd. and Shri. Siladitya Chaudhuri - National Channel Manager - SME, SBI General Insurance Co. Ltd.

### Inaugural Address



Shri Nilesh Sathe - Former Member, Insurance Regulatory and Development Authority (IRDA) delivering the Inaugural Address on Overview & Role of Insurance Industry for SME Growth. Others (L to R) Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India and SME Insurance Promotion Council and Shri S. V. Sunder Krishnan - Chief Risk Officer, Reliance Nippon Life Insurance Co. Ltd.

### Welcome Address



Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India and SME Insurance Promotion Council addressing the delegates at SME Insurance Summit. Others (L to R) Shri Nilesh Sathe - Former Member, Insurance Regulatory and Development Authority (IRDA), Shri S. V. Sunder Krishnan - Chief Risk Officer, Reliance Nippon Life Insurance Co. Ltd.

### Keynote Address



Shri S. V. Sunder Krishnan - Chief Risk Officer, Reliance Nippon Life Insurance Co. Ltd. addressing the delegates on Enterprise risk management, cyber security and compliances. Others (L to R) Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India and SME Insurance Promotion Council and Shri Nilesh Sathe - Former Member, Insurance Regulatory and Development Authority (IRDA).

**Address by Dignitaries**

**Shri Varun Bajpai - President & Co Head - Institutional Clients Group, Edelweiss Global Investment Advisors Ltd. addressing the delegates on Supporting SMEs for better business Growth – Strategies and Initiatives.**



**Shri Ravi Bharti - Director, SME Chamber of India and Director - Endeavor HR Pvt. Ltd. & Bon Temps Pvt. Ltd. addressing the delegates on Exploring Insurance opportunities for SME sector**



**Shri Abhungcha Maibram - AVP-Head of Credit Insurance Underwriting, Future Generali India Insurance Company Ltd. addressing the delegates on Credit Insurance - Advantages and Benefits for SMEs**



**Shri Gaurav Sharma - Executive Vice President, Future Generali India Insurance Company Ltd. addressing the delegates on Future Generali Product offerings for SMEs and value added services**



**Shri Yashesh Sampat - Head-Affinity & Association Business, Edelweiss Insurance Brokers Ltd. addressing the delegates on Challenges of SMEs for Insurance and Advisory Services for SMEs**



**Shri Siladitya Chaudhuri- National Channel Manager-SME - SBI General Insurance Company Ltd. addressing the delegates on Insurance as a risk mitigation tool for MSMEs in India**



**Shri Vinay Sohani - Head - Insurance Broking, Edelweiss Insurance Brokers Ltd. addressing the delegates on Customized offerings of Insurance products for SME sector**



**Shri Vijay Mehrotra - Head - Strategic Alliances, Mahindra Insurance Brokers Ltd. addressing the delegates on Basket of Insurance Products - Advantages and Benefits for SMEs**

**Address by Dignitaries**



**Shri Santosh Gaikwad - Secretary, PG&G, LIC of India Ltd.** addressing the delegates on Gratuity and Group Insurance Schemes by LIC



**Shri Pawan Burman - Manager, ECGC Ltd.** addressing the delegates on Export credit insurance and trade related services for SMEs



**Shri Shishir Sandipan - Business Head-Emerging Corporates - Alliance Insurance Brokers Pvt. Ltd.** addressing the delegates on Technological development for Insurance sector & clients



**Shri Sanjeev Mathur - Executive Vice President and SBU Head- Commercial and SME- HO, Cholamandalam MS General Insurance Co Ltd.** addressing the delegates



**Shri Balaji Cuddapah - President, Commercial Lines SBU, Liberty Insurance Co. Ltd.** addressing the delegates



**Shri Bhupendra Walia - Regional Manager - MRO2, New India Assurance Co. Ltd.** addressing the delegates.



**Shri Anish Chowdhary - Head, Marketing & Direct Sales, SME Lending, Edelweiss Retail Finance Limited** addressing the delegates on Edelweiss Financial Wellness Program



**Delegates at the summit**

Q & A Session



Delegates at the Summit







## **PACKAGING INDUSTRY ASSOCIATION OF INDIA**

**INTEGRATION | MARKETING | INNOVATION | TECHNOLOGY | INVESTMENT**

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### **Objectives**

- ◆ Connectivity between suppliers, manufacturers and users
- ◆ Establish strong ethical standards
- ◆ Quality standards
- ◆ Impart knowledge and expertise
- ◆ New technologies & Innovations
- ◆ Promotion at international level
- ◆ Capacity Building
- ◆ International Alliances
- ◆ Strategic Partnership
- ◆ Awards & Recognition
- ◆ Training and Education

### **Activities**

- ◆ New market development
- ◆ Business Collaborations
- ◆ Guidance, Consultancy & Support
- ◆ Finance & Investment
- ◆ Knowledge Transmission
- ◆ Buyer-Seller Meets
- ◆ Exhibitions and Trade Fairs
- ◆ Training and education
- ◆ Market Research, Surveys and Studies
- ◆ Resolving issues and problems
- ◆ Information and Publication
- ◆ Organizing Trade Missions
- ◆ Delegations and Study Tours

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### **Contact For**

**Membership, Assistance, Support Services and Partnership**

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**Fax: +91 - 22 - 2825 0414**

**Email: [piaiindia@outlook.com](mailto:piaiindia@outlook.com) | Web: [www.piai.org](http://www.piai.org)**

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**7, Upper Ground Floor, Samruddhi Venture Park,  
SEEPZ-MIDC Central Road, Andheri (E), Mumbai - 400 093. INDIA.**

# SME BUSINESS GROWTH SUMMIT

## HDFC BANK BUSINESS CONCLAVE

01st August 2019 | Vasai, Maharashtra

### Address by Dignitaries



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and SME Business Forum addressing the delegates



Shri Ashok Grover, Chairman Emeritus – Gowalis Industries Association addressing the delegates on Vasai Industrial Area – Trends, Challenges & Opportunities



Shri. Shailendra Singh – Assistant Director, MSME Development Institute, Mumbai, Ministry of MSME, Government of India addressing the delegates



Shri. Hemendra Dave – Cluster Head, HDFC Bank Ltd. and his team addressing the delegates on Empowering SMEs for better business growth



Mr. Amarendra Kumar Jha - Regional Head - Mumbai West, Union Bank of India addressing the delegates on Empowering SMEs by fuelling finance - Role of Union Bank of India



Mr. Jayaprakash Menon - Vice President - Business Development, Multi Commodity Exchange of India Ltd. addressing the delegates on Price Risk Management

### Delegates at the Summit





# WORLD SME TRADE CENTRE

Connecting SMEs for Global Business Partnership

## ACTIVITIES

- Connectivity between Indian SMEs and Overseas Entrepreneurs
- Conferences, Seminars, Project Visits and Delegations
- Interactive Sessions with visiting CEOs, Ministers and Government officials
- Business Matchmaking and Buyer - Seller meets
- Information on Investment, Bi-lateral Trade and Collaborations
- Training programs and seminars on doing business in various countries
- Seminars on Taxation, Trade Barriers, FTAs, Incentives and Industrial Schemes
- Participation in National and International Exhibitions
- Market Survey and Research
- Video Conferencing Facility
- Entrepreneurship internship
- Business Centers for Meetings



## SUPPORT FOR OVERSEAS SMEs & COMPANIES

- Business promotion and partnership with Indian SMEs
- Establish and enhance business contacts in India
- Marketing, Promotion and Branding amongst Indian SMEs
- Technology Transfer, Joint Venture and Collaborations
- Contract Manufacturing Tie-ups with Indian companies
- Launching of new products and services
- Finance and Investment opportunities with Indian SMEs
- Sourcing of machinery, equipments and hi-tech products
- Sourcing of quality raw materials and finished products
- Arrange meetings with manufacturers, buyers, importers and exporters
- Representation in India to look after all business promotion activities
- Information on schemes / incentives / procedures for setting up business

Initiated by



## SME CHAMBER OF INDIA

Knowledge Partner



Co-Partner



Technology Partner



Educational Partner



## CHANDRAKANT SALUNKHE

Founder & President

**Registered & Head Office**

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Mumbai (HQ) | Ahmedabad | Bangalore | Delhi | Pune

# SME BUSINESS GROWTH SUMMIT

**Theme: Fuelling Finance For Better Business Growth**

06th July 2019 | Mumbai

## Welcome Address



Mr. Chandrakant Salunkhe – Founder & President, SME Chamber of India and SME Business Forum delivering the welcome address

## Keynote Address



Mr. Abhijit Prabhu – Chief General Manager, Saraswat Co-op. Bank Ltd. delivering the Keynote address on Role of Bank for the growth of SME Sector

## Address by Dignitaries



Mr. C Mahesh – Regional Manager (Treasury - Global), State Bank of India addressing the delegates on Forex Risk Management and Export-Import Finance for SMEs



Mr. Abhungcha Maibram – AVP – Head of Credit Insurance Underwriting, Future Generali India Insurance addressing the delegates on Credit Insurance – Advantages and Benefits



Mr. Manoj Dingra – Asst. General Manager – Small Industries Development Bank of India (SIDBI) addressing the delegates on Role of SIDBI for the Development of MSME Sector



Mr. Samir Sathe – Executive Vice President, Wadhvani Foundation addressing the delegates on Wadhvani Advantage for Small Businesses



Ms. Alpa Shah – Proprietor - Next Level Education addressing the delegates on Best Money Management Practices by Finance Departments of SMEs



Mr. Rajagopalan Srinivasan – erstwhile DGM, Bank of Maharashtra addressing the delegates on Documentation and formalities required to obtain bank finance

**Address by Dignitaries**



**Mr. P. Krishna Mohan – Dy. General Manager, The National Small Industries Corporation Ltd. addressing the delegates on Schemes & Advantages for SMEs**



**Ms. Hemali Sangani – Director, Credence Capital Advisory Pvt. Ltd. addressing the delegates on Company Valuation – Importance and Advantages for SMEs**



**Mr. Mihir Shah – Director, Universal Connections addressing the delegates on Export Incentives and benefits for Exporters**



**Delegates at the Summit**

**Delegates During Q & A Session**



**Delegates at the Summit**





## SME TECHNOLOGY DEVELOPMENT CENTRE

### Empowering SMEs Through New Technology

SME Technology Development Centre (STDC) is initiated by SME Chamber of India, India International Trade Centre (IITC-India), Packaging Industry Association of India and SME Business Management Institute to provide assistance and support services to SMEs from Manufacturing and Service Sectors for capacity building and to adopt innovative technology, know-how, projects, latest machineries, equipments and tools from USA, Canada, Europe, Australia, South Korea, Japan and other countries. The Centre also assists Indian SMEs for strengthening innovative ecosystem and identifying opportunities for collaboration and technical alliances to produce quality products and provide better services for domestic and international markets.

The Centre will put efforts to encourage SMEs to utilise the new technology and financial facilities available for them and will project and promote their inventions and innovations in the appropriate areas and markets. The Centre will also support SMEs to export their projects, machines, equipments and innovative services in the world market. The Centre will also organise training, education and awareness programs on various technological developments in international markets as well as emerging business opportunities. The Centre would enable the SMEs identify the appropriate IT Solutions to fit their business requirements and also help them collaborate with IT solutions provider, which would in turn enable the SMEs to streamline their business operations, improve their operational efficiency and also enable them become competitive in the domestic as well as international markets.

The Centre has plans to set up Incubation Centres and Technology Parks in India with potential investors with the support of the Government Agencies, Multinational Companies and Overseas Organisations.

## ACTIVITIES

- Integration of Indian SMEs to connect with technology providers
- Joint Venture, Technology Transfer and Contract Manufacturing Tie-ups in India
- Launch innovative products & services
- Setting up Incubation Centres and Technology Parks
- Interactive Sessions with Investors and Fund Providers
- Survey and research on new technology
- Conferences and Trade Promotion Activities
- Seminars and Training programs on Latest Technology, Joint Ventures, Technology Transfer and Collaborations
- Group advertising and publicity of various latest products and services
- Trade Delegations
- Policy research & recommendations to Corporate and Government Agencies.
- Networking Platforms for Government, industry and academia.
- Reports & Publications
- Recognition & Awards for Achievers

## ASSISTANCE AND SUPPORT SERVICES

- Identify Equipment and Machinery, Products, High Tech Products and Latest Technology
- Technical alliances
- Converting ideas into profitable ventures
- Systematic framework for Innovation
- Invention and Technology Upgradation
- Project Management
- Industrial Research and Development
- Product Design and Development
- Exports of Innovative Projects
- Technical Expertise and support
- Strengthening Innovation Management Systems
- IPR Management
- Competitiveness and gaining market leadership
- Enhancing the portfolio of new products, services & business models
- Obtain Incentives and Funding
- Preparation of Techno-Economic Feasibility Reports
- Technical support and upgradation facility for clusters

### Jointly Initiated by



**SME CHAMBER OF INDIA**



**INDIA INTERNATIONAL TRADE CENTRE**  
(Investment & Trade Promotion Organisation)



**SME BUSINESS  
MANAGEMENT INSTITUTE**

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# SME DIRECTORS SUMMIT

Theme: Advanced Technology for Strengthening SMEs

14th June 2019 | Mumbai

## Keynote Address



Mr. Rajesh Kumar- General Manager (NW-II), State Bank of India, Mumbai Metro (A&BU) delivering the Keynote Address on Role of Banks for strengthening SMEs for better business growth. Others (L to R) on the dais Mr. Chandrakant Salunkhe – Founder & President - SME Chamber of India and Maharashtra Industrial and Economic Development Association and Mr. Manish Kotian - Solution Specialist, Tata Tele Business Services

## Welcome & Introductory Address



Mr. Chandrakant Salunkhe – Founder & President - SME Chamber of India and Maharashtra Industrial and Economic Development Association delivering the Welcome & Introductory Address. Others (L to R) on the dais, Mr. Rajesh Kumar- General Manager (NW-II), State Bank of India, Mumbai Metro (A&BU) and Mr. Manish Kotian - Solution Specialist, Tata Tele Business Services

## Special Address



Dr. G M Warke – MD & CEO, HiMedia Laboratories delivering the special address on Tools and Techniques for effective marketing.



Mr. Manish Kotian - Solution Specialist, Tata Tele Business Services delivering the special address on Smart Technology Solutions for SMEs.

## Dignitaries interacting with delegates during Q & A Session



Address by Panelists

**Mr. Dheeraj Gaur** – Head Institution Sales – Principal Asset Management Pvt. Ltd. addressing the delegates on Investor Awareness Initiative



**Mr. Yashesh Sampat** – Associate Director – Edelweiss Insurance Brokers Ltd. addressing the delegates on Directors and Officers liability solutions for Corporates



**Mr. Anil Rangwani** – Product Manager – Currency Derivatives, BSE Ltd. addressing the delegates on Forex Risk Management for SMEs – strategy and advantages



**Mr. Abhilash Koikkara** – Head Consulting & Trading, Edelweiss Securities Ltd. addressing the delegates on Forex Risk Management for SMEs – strategy and advantages



**Mr. Vishal Warke** – Director, R&D Cell Culture and Immunology, HiMedia Laboratories addressing the delegates on Industrial Revolution – improving productivity and efficiency



**Mr. Sanjay Anand** – Business Head, Ezeego One Tours and Travels Limited addressing the delegates on Corporate Solutions for SMEs



**Ms. Khushnuma Khan** – Solicitor, M/s. K K Associates (Advocates & Solicitors) addressing the delegates on Independent Director & Corporate Governance



**Ms. Uttara Vaid** – Senior Professional, Edelweiss Insurance Brokers Ltd. addressing the delegates on Directors and Officers liability solutions for Corporates



### Inaugural Session



(L to R) Mr. Chandrakant Salunkhe – Founder & President - SME Chamber of India and Maharashtra Industrial and Economic Development Association, Dr. G M Warke – MD & CEO, HiMedia Laboratories, Mr. Rajesh Kumar- General Manager (NW-II), State Bank of India, Mr. Manish Kotian - Solution Specialist, Tata Tele Business Services during the inaugural session of the Summit.

### Plenary Session - I

#### **Digital Transformation: Advantages for SMEs and Industries**



(L to R) Mr. Sanjay Anand – Business Head, Ezeego One Tours and Travels Limited, Mr. Abhilash Koikkara–Head Consulting & Trading, Edelweiss Securities Ltd., Ms. Khushnuma Khan – Solicitor, M/s. K K Associates (Advocates & Solicitors), Ms. Uttara Vaid – Senior Professional, Edelweiss Insurance Brokers Ltd., Mr. Anil Rangwani – Product Manager – Currency Derivatives, BSE Ltd., Mr. Dheeraj Gaur – Head Institution Sales – Principal Asset Management Pvt. Ltd., Mr. Vishal Warke – Director, R&D Cell Culture and Immunology, HiMedia Laboratories and Ms. Saakshi Kulkarni - Director, SME Chamber of India during the Plenary Session on Digital Transformation: Advantages for SMEs and Industries

### Plenary Session - II

#### **Business Transformation Strategies for SMEs**



(L to R) Mr. Arvind Prabhu – Director, Recenext Information Solutions Pvt. Ltd., Mr. Chandrakant Salunkhe – Founder & President - SME Chamber of India and Maharashtra Industrial and Economic Development Association, Mr. Sirish Mohite – Partner, MKJ & Associates and Mr. Siddharth Karnawat – VP, Fountainhead Digital MKTG during the Plenary Session on Business Transformation Strategies for SMEs

**Address by Panelists**



Mr. Ajay Walimbe – Head Acquisition & CS, Phoenix ARC Private Limited addressing the delegates on Capital Market Access to SMEs – Strategies & initiatives



Mr. Ashish Mahale – Dy. General Manager – Mahindra & Mahindra Limited addressing the delegates on Implementing Artificial Intelligence & Virtual Reality in the Automotive Sector



Mr. Siddharth Karnawat – VP, Fountainhead Digital MKTG addressing the delegates on Virtual Reality – perspectives & prospective



Mr. Sirish Mohite – Partner, MKJ & Associates addressing the delegates on Cost consciousness in today’s economy – advantages and benefits for SME



Mr. Arvind Prabhu – Director, Recenext Information Solutions Pvt. Ltd. addressing the delegates on Emerging Technologies for SMEs



Delegates at the Summit

**Delegates at the Summit**





# EUROPE - INDIA SME BUSINESS COUNCIL

Connecting SMEs for Better Growth

[www.eisbc.org](http://www.eisbc.org)

## ABOUT EUROPE - INDIA SME BUSINESS COUNCIL

India and Europe have always shared very cordial trade relations. The bilateral trade between India and Europe stood at US \$74.5 billion in 2010 and is likely to touch US \$207.6 billion by 2015. The entrepreneurs, SMEs and large companies are always keen to develop business connectivity between India and European to explore new business opportunities and the effort is increasing day by day in various sectors. Many Indian companies have started looking for setting up industrial units in many European countries.

Europe-India SME Business Council (EISBC) offers a networking platform for enhancing connectivity between European & Indian

SMEs and Entrepreneurs for business growth. The Council provides support and assistance for the promotion of international trade, investment, setting up industrial units, identifying business partners, importers, buyers, marketing and provides opportunity in Joint Ventures, collaborations, alliances, technology transfers, contract manufacturing tie-ups and other new business avenues in various sectors. The Council will put efforts to resolve the problems and issues of SMEs and other related matters and strengthen SMEs Connectivity, Capacity Building, arrange trade missions and delegations, create awareness about new Investment opportunities in Europe & India.

## ACTIVITIES OF THE COUNCIL

The following activities of the Council are aimed at connecting the SMEs of India and Europe to explore and establish business opportunities.

- Interaction with visiting trade missions and delegations
- Assistance to promote Business and Trade
- Identify New Business and Investment Opportunity
- Provide information on Market, Taxation, Incentive facilities and Business Opportunities
- Provide information on Trade Enquiries, Industrial Cooperation, Technical Information, Rules And Regulations About Business Activities
- Interaction between Entrepreneurs and government dignitaries, prominent businessmen and bureaucrats from India and Europe
- Training programs to educate Young Entrepreneurs and SMEs
- Resolve the issues related to International Trade and Shipping in collaboration with local and National Government Departments and Trade organizations
- Organize Annual Activities like SME Partnership Summit, SME Investment Forum & SME Business Summit in each country regularly or alternate years
- Organize B2B/B2C Meeting and Business Matchmaking
- Organize conferences, Training Programs and seminars in India and Europe
- Organize Exhibitions, Trade Fairs Catalogue Shows and other Trade Promotional Activities
- Disseminate information on newly launched Products, High Tech Products and Latest Technology
- Introduce and launch latest products & services
- Undertake advertising and publicity of various products and services
- Market survey and research on various products, services and sector
- Encourage local and National Government Agencies and Officials for the promotion of SMEs
- Organize exchange programs - Young Entrepreneurs, SMEs, Cultural, Sports and Educational

**For Membership | Assistance | Support Services Contact**

**Registered Office in India**

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**European Regional Offices:** Brussels | London | Birmingham | Frankfurt | Amsterdam | Ljubljana | Vienna | Barcelona | Warsaw | Milan | Sofia

**Indian Regional Offices:** Mumbai | New Delhi | Bangalore | Chennai | Hyderabad | Ahmedabad

# SME BUSINESS GROWTH SUMMIT

01st June 2019 | Mumbai

## Welcome Address



Mr. Chandrakant Salunkhe – Founder & President, SME Chamber of India and SME Business Forum addressing the delegates

## Special Address



Mr. S. G. Rajput – Joint Director of Industries, Government of Maharashtra addressing the delegates on Initiatives of Industry Department for the Development of the SME Sector

## Address by Dignitaries



Mr. Ajit Nath Jha – General Manager, SIDBI, Pune addressing the delegates on Role of SIDBI for Supporting Manufacturing for better growth.



Mr. Vishok Kumar – Asst. General Manager, State Bank of India, IFB - Pimpri, Pune. addressing the delegates on Role of Banks for the development of SME Sector



Mr. Yashesh Sampat – Associate Director, Edelweiss Insurance Brokers Ltd. addressing the delegates on Insurance for SMEs and advisory services to settle the claims



Ms. Khushnuma Khan – Solicitor – M/s. K K Associates (Advocates & Solicitors) addressing the delegates on Samadhan in Delayed Payment



Mr. Sushil Pachgade – Associate Vice President, Kotak Mahindra Bank, Pune addressing the delegates on Working Capital requirement for SMEs



Mr. Jugal Bhutada – Regional Head Business Banking for Rest of Maharashtra & Goa, ICICI Bank Ltd. addressing the delegates on Business Banking solutions

Delegates During Q & A Session



Delegates at the Meet





# INDIA – BULGARIA BUSINESS COUNCIL

## OBJECTIVES

- Integration of entrepreneurs for Networking and Business Partnership
- Strengthening Industry and SMEs for better growth
- Identify emerging business & investment opportunities
- Resolve Issues and Problems
- Awareness Programs on various topics

## ACTIVITIES

- Trade Missions and Delegations
- Buyer-Seller Meets and Business Matchmaking
- Conferences, Exhibitions, B2B, B2C, Seminars
- Exhibition Services
- Undertake Market Survey & Research
- Group Marketing, Advertising & Publicity
- Information on Taxation, Government Policies and Incentives
- Project and Industry Visit
- Set up display centres for Products & Services in both the countries

## ASSISTANCE & SUPPORT SERVICES FOR INDIAN AND BULGARIAN CO's

- Identify emerging business, export and import opportunities
- Business Advisory Services and Project Consultancy
- Identify business partners, manufacturers, buyers, importers and service providers
- Trade Finance and Private Equity Funding
- Investment Promotion
- Technology Transfer and Advanced Technology
- Joint Ventures, Collaborations and Alliances
- Contract Manufacturing Tie-ups in India
- Marketing, promotion and distributorship
- Appointment of buying and selling agents
- Sourcing of quality raw materials, Machines and Equipment
- Liaison with Central and provincial government
- Set up manufacturing or service sector units in India

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New Delhi

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# SME BUSINESS GROWTH SUMMIT

Focus on : Connectivity | Marketing | Branding | Finance | Exports  
18th May 2019 | Mumbai

## Keynote Address



H.E. Mrs. Eleonora Dimitrova – Ambassador, Embassy of Bulgaria, New Delhi delivering the keynote speech on Bilateral trade, business cooperation and investment opportunities for Indian companies and SMEs in Bulgaria

## Felicitation



Mr. Chandrakant Salunkhe – Founder & President, SME Chamber of India and SME Business Forum felicitating H.E. Mrs. Eleonora Dimitrova – Ambassador, Embassy of Bulgaria, New Delhi

## Address by Dignitaries



Mr. Chandrakant Salunkhe – Founder & President, SME Chamber of India and SME Business Forum delivering the welcome and introductory speech



H.E. Mr. Tran Xuan Thuy – Consul General, Consulate of Socialist Republic of Vietnam in Mumbai addressing the delegates on Vietnam - An attractive destination for doing business



Mr. Sudesh Jaisinghani – Zonal Head, HDFC Bank Ltd. addressing the delegates on Empowering SMEs for better business growth



Mr. Yashesh Sampat – Associate Director – Edelweiss Insurance Brokers Ltd. addressing the delegates on Insurance for SMEs and advisory services to settle claims.

**Delegates During Q & A Session**



**Delegates at the Meet**







# INDIA - US SME BUSINESS COUNCIL

## OBJECTIVES

- Integration of entrepreneurs for Networking and Business Partnership
- Strengthening Industry and SMEs for better growth
- Identify emerging business & investment opportunities
- Resolve Issues and Problems
- Awareness Programs on various topics

## ACTIVITIES

- Trade Missions and Delegations
- Buyer-Seller Meets and Business Matchmaking
- Conferences, Exhibitions, B2B, B2C, Seminars
- Exhibition Services
- Undertake Market Survey & Research
- Group Marketing, Advertising & Publicity
- Information on Taxation, Government Policies and Incentives
- Project and Industry Visit
- Set up display centres for Products & Services in both the countries

## ASSISTANCE & SUPPORT SERVICES FOR INDIAN AND US SMEs

- Identify emerging business, export and import opportunities
- Business Advisory Services and Project Consultancy
- Identify business partners, manufacturers, buyers, importers and service providers
- Trade Finance and Private Equity Funding
- Investment Promotion
- Technology Transfer and Advanced Technology
- Joint Ventures, Collaborations and Alliances
- Contract Manufacturing Tie-ups in India
- Marketing, promotion and distributorship
- Appointment of buying and selling agents
- Sourcing of quality raw materials, Machines and Equipment
- Liaison with Central and provincial government
- Set up manufacturing or service sector units in India

Initiated by



**SME CHAMBER OF INDIA**



**INDIA INTERNATIONAL TRADE CENTRE**  
(Investment & Trade Promotion Organisation)

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**SME EXPORT  
PROMOTION COUNCIL**



**START - UPS  
COUNCIL OF INDIA**



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MANAGEMENT INSTITUTE**



**NATIONAL US INDIA  
CHAMBER OF COMMERCE**

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Seminar on

# BUSINESS & INVESTMENT OPPORTUNITIES IN USA

22nd April 2019 | Mumbai

## Address by Dignitaries



Mr. Joe LeBas, President, Concorde EB-5 Advisors addressing the delegates



Dr. Robert Abedi, JD, Esq., US Immigration Law Firm addressing the delegates

## Dignitaries at the Seminar



(L to R) Mr. Joe LeBas, President, Concorde EB-5 Advisors, Dr. Robert Abedi, JD, Esq., US Immigration Law Firm and Mr. Chandrakant Salunkhe, Founder & President, SME Chamber of India and India - US SME Business Council during the Seminar

## Delegates Networking



# SME BUSINESS GROWTH SUMMIT

Theme: Accelerating Business Growth with Innovative Technology  
27th March 2019 | Mumbai

## Inaugural Address



Mr. A. R. Gokhe, Director - MSME Development Institute, Mumbai delivering inaugural address on The various Schemes of Ministry of MSME for the Development of MSME Sector at SME BUSINESS MEET. Others on the dais (L to R) Mr. S. V. Rasal, Managing Director - Institute for Design of Electrical Measuring Instruments, Mr. Gagandeep Singh, Manager – SME, Western Regional Office (WRO), National Stock Exchange of India Limited (NSE), Mr. Chandrakant Salunkhe, Founder & President - SME Chamber of India and SME Business Forum, Mr. Yashesh Sampat – Associate Director, Edelweiss Insurance Brokers Ltd and Mr. Manish Kotian, Solution Specialist - Tata Tele Business Services

## Welcome & Introductory Address



Mr. Chandrakant Salunkhe, Founder & President - SME Chamber of India and SME Business Forum addressing the delegates at SME BUSINESS MEET. Others on the dais (L to R) Mr. S. V. Rasal, Managing Director - Institute for Design of Electrical Measuring Instruments, Mr. Gagandeep Singh, Manager – SME, Western Regional Office (WRO), National Stock Exchange of India Limited (NSE), Mr. A. R. Gokhe, Director - MSME Development Institute, Mumbai and Mr. Yashesh Sampat – Associate Director, Edelweiss Insurance Brokers Ltd. were present

## Keynote Address



Mr. Yashesh Sampat – Associate Director, Edelweiss Insurance Brokers Ltd. addressing the delegates on Insurance for SMEs and Advisory services to settle claims at SME BUSINESS MEET. Others on the dais (L to R) Mr. S. V. Rasal, Managing Director - Institute for Design of Electrical Measuring Instruments, Mr. Gagandeep Singh, Manager – SME, Western Regional Office (WRO), National Stock Exchange of India Limited (NSE), Mr. Chandrakant Salunkhe, Founder & President - SME Chamber of India and SME Business Forum, Mr. A. R. Gokhe, Director - MSME Development Institute, Mumbai and Mr. Manish Kotian, Solution Specialist - Tata Tele Business Services were present

Address by Panelists

Mr. Gagandeep Singh, Manager – SME, Western Regional Office (WRO), National Stock Exchange of India Limited (NSE) addressing the delegates on Capital Market Access to SMEs – Advantages and Hurdles at SME BUSINESS MEET. Others on the dais (L to R) Mr. S. V. Rasal, Managing Director - Institute for Design of Electrical Measuring Instruments, Mr. Chandrakant Salunkhe, Founder & President - SME Chamber of India and SME Business Forum, Mr. A. R. Gokhe, Director - MSME Development Institute, Mumbai, Mr. Yashesh Sampat – Associate Director, Edelweiss Insurance Brokers Ltd and Mr. Manish Kotian, Solution Specialist - Tata Tele Business Services were present



Mr. S. V. Rasal, Managing Director - Institute for Design of Electrical Measuring Instruments addressing the delegates on Role of IDEMI for the Development of the MSME Sector at SME BUSINESS MEET. Others on the dais (L to R) Mr. Gagandeep Singh, Manager – SME, Western Regional Office (WRO), National Stock Exchange of India Limited (NSE) and Mr. Manish Kotian, Solution Specialist - Tata Tele Business Services were present.



Mr. Manish Kotian, Solution Specialist - Tata Tele Business Services addressing the delegates on Smart Technology Solutions for SMEs at SME BUSINESS MEET. Others on the dais (L to R) Mr. S. V. Rasal, Managing Director - Institute for Design of Electrical Measuring Instruments, Mr. Gagandeep Singh, Manager – SME, Western Regional Office (WRO), National Stock Exchange of India Limited (NSE) and Mr. Chandrakant Salunkhe, Founder & President - SME Chamber of India were present.

**Address by Panelists**



Ms. Ila Gaur, Deputy General Manager (D & TB) - State Bank of India addressing the delegates on Digital Disruption and Business Enablers for Growth



Dr. Priyanka Joshi, Assistant Professor, Marketing Department – NMIMS addressing the delegates on Digital Marketing – Advantages and Benefits to SME Sector



Ms. Madhushree Dutta, Founder & CEO - Brand Torque addressing the delegates on Branding & Marketing Strategy for SMEs



Ms. Ritu Chitale, Managing Partner - Insight Image Consultants addressing the delegates on Grooming SMEs – Advantage and Benefits



Ms. Saakshi Kulkarni, Director - SME Chamber of India and SME Business Forum addressing the delegates



Mr. Ajit Shah, Partner – Universal Connections addressing the delegates on Emerging Global Business Opportunities for SMEs

**Delegates at the Event**





# INDIA - POLAND SME BUSINESS COUNCIL

## Strengthening Economic and Business Co-operation

Bi-lateral Trade Promotion | Investment Promotion | Industry and SME Partnership | Trade Promotion Events

### OBJECTIVES

- Integration of entrepreneurs for Networking and Business Partnership
- Strengthening Industry and SMEs for better growth
- Identify emerging business & investment opportunities
- Resolve Issues and Problems
- Awareness Programs on various topics

### ACTIVITIES

- Trade Missions and Delegations
- Buyer-Seller Meets and Business Matchmaking
- Conferences, Exhibitions, B2B, B2C, Seminars
- Exhibition Services
- Undertake Market Survey & Research
- Group Marketing, Advertising & Publicity
- Information on Taxation, Government Policies and Incentives
- Project and Industry Visit
- Set up display centres for Products & Services in both the countries

### ASSISTANCE & SUPPORT SERVICES FOR INDIAN AND POLISH SMEs

- Identify emerging business, export and import opportunities
- Business Advisory Services and Project Consultancy
- Identify business partners, manufacturers, buyers, importers and service providers
- Trade Finance and Private Equity Funding
- Investment Promotion
- Technology Transfer and Advanced Technology
- Joint Ventures, Collaborations and Alliances
- Contract Manufacturing Tie-ups in India
- Marketing, promotion and distributorship
- Appointment of buying and selling agents
- Sourcing of quality raw materials, Machines and Equipment
- Liaison with Central and provincial government
- Set up manufacturing or service sector units in India

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**Embassy of India  
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in New Delhi**

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# SME BUSINESS GROWTH SUMMIT

Focus on : **Connectivity | Marketing | Branding | Finance | Exports**

16th March 2019 | Mumbai

## Address by Dignitaries



Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India and SME Business Forum addressing the delegates



Ms. Ada Dyndo - Mumbai Bureau Chief, Polish Investment and Trade Agency, Poland addressing the delegates on Bi-lateral trade and investment opportunity for SMEs



Shri N Venkata Ramana - Chief Manager, The Karur Vysya Bank Ltd. addressing the delegates on Role of Banks for Growth of SMEs



Smt. Khyati Shah - Founder, Katalist addressing the delegates on Reshaping Entrepreneurial Leadership qualities for better business growth

## Delegates at the Meet





# MARATHI CHAMBER OF BUSINESS AND INDUSTRIES

Integration | Connectivity | Empowerment

## OBJECTIVES

- Integration of Marathi Entrepreneurs
- Empowerment to compete with Local & Global market
- Create Group of Members from Family Managed Businesses
- Provide emerging business opportunity
- Establish business partnership
- Channelise Finance & Investment
- Guidance & Mentoring
- Support Start-ups for better business growth

## ACTIVITIES

- Organise Trade Promotion Events
- Marketing & Promotion
- Publish & Brand successful entrepreneurs
- Education & Training to impart knowledge, skill & scale
- Marathi Entrepreneurs Talkshows
- Foreign visits and project study tours
- Create databank of Marathi Entrepreneurs
- Connectivity with National & International Entrepreneurs

## SUPPORT SERVICES

- Establish New business contacts
- Business Growth, Expansion and Transformation
- Export Promotion, Marketing & Branding
- Channelise Trade Finance, Investment, Venture Capital, Private Equity, External Commercial Borrowings
- Identify Partners for Joint Ventures, Technology Transfer, Collaborations
- Contract manufacturing tie-ups with foreign companies
- Resolving issues & problems related to manufacturing industry & other business sectors
- Participation in MarathiBizTalks shows
- Participation in Marathi Business Forum
- Provide information about Business leads, government schemes, incentives
- Business, Financial and Leadership Coaching for Members & Workforce
- Listing in Marathi Business Directory
- Identify Advanced Technology, Technical Alliances and Turn-key Projects & advanced Capital Goods
- Franchise, Distributorship, Launching of new products
- Import Facilitation and Finance for Imports
- Opportunity to be the Member of Expert or Committee or Study Groups
- Suggestions and recommendations to Government for policy change and implantation
- Recommendations for Business Visa, Government Agencies, Banks, Corporates and other authorities as per Business requirement and issues
- Advisory services to recover pending Trade / Bills receivables from Corporate, PSUs and MNCs
- Support for Loan Restructuring, NPA settlements and revival of financially stressed units.
- Avail emerging business opportunities in "Make-In-India" initiatives
- Buy & Sell manufacturing unit or Industrial premises amongst Indian and foreign investors

**Founder & President**

**CHANDRAKANT SALUNKHE**

Marathi Chamber of Business and Industries  
SME Chamber of India and Start-Ups Council of India  
and Chairman & Managing Director, Macro Group of Companies

**Registered & Head Office**

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[www.marathichamber.com](http://www.marathichamber.com)

**Become Member to Establish Contacts and Business Growth**



5th Edition

**MAHARASHTRA ECONOMIC SUMMIT**

Theme: Sustainable Economic and Industrial Growth - Strategies and Initiatives

21st February 2019 | Mumbai

**Inauguration of the Summit**

Shri Subhash Desai, Hon'ble Minister for Industries, Maharashtra and Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) inaugurating the Summit. Other dignitaries (L to R) H. E. Mr. Tang Guocai, Consul General, Consulate General of China in Mumbai, Dr. Lalit Kanodia, CMD, Datamatics Group of Companies, Shri. Satish Wagh, CMD, Supriya Lifescience Ltd and Shri. Chandrakant Salunkhe, Founder & President, Maharashtra Industrial & Economic Development Association and SME Chamber of India.

**Inaugural Address**

Shri Subhash Desai, Hon'ble Minister for Industries delivering inaugural speech at the Summit. Other dignitaries on the dais (L to R) Shri. Chandrakant Salunkhe, Founder & President, Maharashtra Industrial & Economic Development Association and SME Chamber of India, Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR), Shri. Satish Wagh, CMD, Supriya Lifescience Ltd and Dr. Lalit Kanodia, CMD, Datamatics Group of Companies.

**Keynote Address**

Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) delivering Keynote speech. Other dignitaries on the dais (L to R) Dr. Murtaza Khorakiwala, MD, Wockhardt Limited, Shri. Chandrakant Salunkhe, Founder & President, Maharashtra Industrial & Economic Development Association and SME Chamber of India, Shri. Satish Wagh, CMD, Supriya Lifescience Ltd and Dr. Lalit Kanodia, CMD, Datamatics Group of Companies.

### Welcome Address



Shri. Chandrakant Salunkhe, Founder & President, Maharashtra Industrial & Economic Development Association and SME Chamber of India addressing the delegates. Other dignitaries on the dais (L to R) Shri Subhash Desai, Hon'ble Minister for Industries, Maharashtra, Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR), Shri. Satish Wagh, CMD, Supriya Lifescience Ltd and Dr. Lalit Kanodia, CMD, Datamatics Group of Companies.

### Address by Dignitaries



Dr. G. M. Warke - CMD, HiMedia Laboratories Pvt. Ltd. addressing the delegates on Challenges and Opportunities for SMEs to achieve success in Global Competitiveness



Dr. Murtaza Khorakiwala, Managing Director - Wockhardt Ltd. addressing the delegates on Making Mumbai as a Financial Hub - Strategies and Initiatives



Dr. Lalit Kanodia, Chairman & Managing Director - Datamatics Group of Companies addressing the delegates on Sustainable Industrial and SME Growth - Challenges and Opportunities



Shri. Satish Wagh, CMD, Supriya Lifescience Ltd addressing the delegates on Expectation from Government of Maharashtra for strengthening Industries and SMEs for Global Competitiveness

### Delegates at the Summit



**Felicitation of Dr. G. M. Warke**



Shri Subhash Desai, Hon’ble Minister for Industries, Maharashtra and Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) felicitating Dr. G. M. Warke – CMD, HiMedia Laboratories Pvt. Ltd. for being awarded as BRAND AMBASSADOR OF MAHARASHTRA by Maharashtra Industrial and Economic Development Association. Shri. Chandrakant Salunkhe, Founder & President, Maharashtra Industrial & Economic Development Association and SME Chamber of India was present.

**Felicitations of Dignitaries**



Mr. Chandrakant Salunkhe, Founder & President, Maharashtra Industrial & Economic Development Association and SME Chamber of India felicitating Shri Subhash Desai, Hon’ble Minister for Industries, Maharashtra and Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of CSIR.



Mr. Chandrakant Salunkhe, Founder & President, Maharashtra Industrial & Economic Development Association and SME Chamber of India felicitating H. E. Mr. Tang Guocai, Consul General, Consulate General of the People’s Republic of China



Mr. Chandrakant Salunkhe, Founder & President, Maharashtra Industrial & Economic Development Association and SME Chamber of India felicitating H. E. Mr. Gavin CHAY, Consul General, Consulate General of the Republic of Singapore



Mr. Chandrakant Salunkhe, Founder & President, Maharashtra Industrial & Economic Development Association and SME Chamber of India felicitating H. E. Mr. Gerry Kelly, Consul General, Consulate General of Ireland

**Plenary Session on Sustainable Business and Industrial Growth : Challenges and Opportunities**



Shri Ashish Gehlot, CEO, Bhumi World addressing the delegates on Emerging Industrial Park for Manufacturing Sector



Shri. Abhijit Prabhu, General Manager, Saraswat Co-operative Bank Ltd. addressing the delegates on Role of Banks for the Growth of Industry and SME sector



Shri. Gagandeep Singh, General Manager, National Stock Exchange of India, addressing the delegates on Capital Market Access – Advantages for Industry and SMEs



Shri. Prashant Nagre, CEO, Fermenta Biotech Ltd., addressing the delegates on Determining Key Issues towards Enhancement of Growth

**Felicitation for Supporting SMEs**



Shri Subhash Desai, Hon'ble Minister for Industries, Maharashtra and Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) felicitating Shri Ashish Gehlot, CEO, Bhumi World for Supporting SMEs.



Shri Subhash Desai, Hon'ble Minister for Industries, Maharashtra and Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) felicitating Shri. Abhijit Prabhu, General Manager, Saraswat Co-operative Bank Ltd. for Supporting SMEs.

**Delegates at the Summit**



10th Edition

# PRIDE OF MAHARASHTRA AWARDS

**RECOGNIZING**

**ENTERPRISE, INSTITUTE AND INDIVIDUAL**

Unique Achievements and Exemplary contribution towards  
Growth of Business, Industry, Economy, SMEs and State & Nation building

21st February 2019 | Mumbai

**BRAND**  
*Ambassador*  
**OF MAHARASHTRA**  
**(Research & Innovation)**



Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) presenting PRIDE OF MAHARASHTRA AWARD 2018 for BRAND AMBASSADOR OF MAHARASHTRA (Research & Innovation) to Dr. G. M. Warke, Founder & CMD, HiMedia Laboratories Pvt. Ltd. Shri. Chandrakant Salunkhe, Founder & President, Maharashtra Industrial & Economic Development Association and SME Chamber of India was present

## **BEST INSTITUTE OF THE YEAR (Education)**



Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) presenting PRIDE OF MAHARASHTRA AWARD 2018 for BEST INSTITUTE OF THE YEAR (Education) to D. Y. PATIL MEDICAL COLLEGE, Kolhapur, Award received by Dr. Sanjay D. Patil, President, D. Y. Patil Education Society.

## **BEST COMPANY OF THE YEAR (Research & Innovation)**



Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) presenting PRIDE OF MAHARASHTRA AWARD 2018 for for BEST COMPANY OF THE YEAR (Research & Innovation) to HiMedia Laboratories Pvt. Ltd., Mumbai. Award received by Dr. G. M. Warke, Founder & CMD, HiMedia Laboratories Pvt. Ltd and Mr. V. M. Warke, Director, HiMedia Laboratories Pvt. Ltd.

**BEST INSTITUTION OF THE YEAR  
(Financial Services)**



Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) presenting PRIDE OF MAHARASHTRA AWARD 2018 for BEST INSTITUTION OF THE YEAR (Financial Services) to Sustainable Agro-Commercial Finance Ltd. (SAFL), Mumbai. Award received by Mr. Arvind Sonmale, MD & CEO, Sustainable Agro-Commercial Finance Ltd. (SAFL).

**WOMEN ENTREPRENEUR OF THE YEAR  
(Co-operative Sector)**



Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) presenting PRIDE OF MAHARASHTRA AWARD 2018 for WOMEN ENTREPRENEUR OF THE YEAR (Co-operative Sector) to Mrs. Rajashri H. Patil, Chairperson, Godavari Urban Multistate Credit Co-op. Society Ltd., Nanded.

**BEST INSTITUTION OF THE YEAR  
(Co-Operative Sector)**



Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) presenting PRIDE OF MAHARASHTRA AWARD 2018 for BEST INSTITUTION OF THE YEAR (Co-operative Sector) to Padma Bhushan Krantiveer Dr. Nagnathanna Nayakawadi Hutatma Kisan Ahir S.S.K. Ltd., Sangli. Award received by Mr. Vaibhav Nagnath Nayakawadi, Chairman, Padma Bhushan Krantiveer Dr. Nagnathanna Nayakawadi Hutatma Kisan Ahir.

**BEST CEO OF THE YEAR  
(Manufacturing - Pharmaceuticals)**



Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) presenting PRIDE OF MAHARASHTRA AWARD 2018 for BEST CEO OF THE YEAR (Manufacturing - Pharmaceuticals) to Mr. Prashant Nagre, CEO, Fermenta Biotech Ltd.



## **BEST INSTITUTE OF THE YEAR (Education)**



Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) presenting PRIDE OF MAHARASHTRA AWARD 2018 for BEST INSTITUTE OF THE YEAR (Education) to Symbiosis Institute of Operations Management, Nashik, Award received by Prof. Dr. Vandana Sonwaney Director, Symbiosis Institute of Operations Management.

## **ENTREPRENEUR OF THE YEAR (Manufacturing - Engineering)**



Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) presenting PRIDE OF MAHARASHTRA AWARD 2018 for ENTREPRENEUR OF THE YEAR (Manufacturing - Engineering) to Mr. Bharat Gite, Chairman & Managing Director, Taural India Pvt. Ltd., Pune.

## **BEST COMPANY OF THE YEAR (Manufacturing - Plastics)**



Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) presenting PRIDE OF MAHARASHTRA AWARD 2018 for BEST COMPANY OF THE YEAR (Manufacturing - Plastics) to Al-Aziz Plastics Pvt. Ltd., Mumbai. Award received by Mr. Uday Adhikari, Managing Director and Mr. Sagar Adhikari, Director, Al-Aziz Plastics Pvt. Ltd.

## **WOMEN ENTREPRENEUR OF THE YEAR (Education)**



Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) presenting PRIDE OF MAHARASHTRA AWARD 2018 for WOMEN ENTREPRENEUR OF THE YEAR (Education) to Mrs. Rubina Akhtar Hasan Rizvi, Director, Rizvi Education Society, Mumbai,

**BEST COMPANY OF THE YEAR**

Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) presenting PRIDE OF MAHARASHTRA AWARD 2018 for BEST COMPANY OF THE YEAR to Eskay Group of Companies, Mumbai. Award received by Mr. Suresh K. Turakhia, CMD and Mr. Karan Turakhia, Director, Eskay Group of Companies.

**BEST COMPANY OF THE YEAR  
(Manufacturing)**

Dr. Raghunath Mashelkar, President of Global Research Alliance & Former Director General of Council of Scientific & Industrial Research (CSIR) presenting PRIDE OF MAHARASHTRA AWARD 2018 for BEST COMPANY OF THE YEAR (Manufacturing) to Indo Count Industries Ltd., Kolhapur. Award received by Mr. Arun Nijhawan, President - Operations, Indo Count Industries Ltd.



## SME BUSINESS MANAGEMENT INSTITUTE

### ACTIVITIES

- ⇒ Training Programs, seminars, workshops
- ⇒ Conferences, Conclaves, Deliberations
- ⇒ Courses and Programs
- ⇒ Mentoring Sessions
- ⇒ Interactive Sessions
- ⇒ Project, Plants and Factory Visits
- ⇒ Study tours
- ⇒ Awareness programs
- ⇒ Research Programs and Initiatives
- ⇒ Consultancy Programs and Initiatives
- ⇒ Publish periodicals and magazines

### SUPPORT SERVICES

- ⇒ Preparation of Project Reports
- ⇒ Financial and Business Proposals
- ⇒ Conduct sector-wise market surveys and reports
- ⇒ Schemes and Incentive facilities
- ⇒ Financial Management Services
- ⇒ Project Management Consultancy
- ⇒ Set up new enterprises or industrial units
- ⇒ Export Documentation and Procedures
- ⇒ Joint Ventures and Technology Transfers

### OBJECTIVES

- ⇒ To educate and train SMEs from manufacturing and service sector
- ⇒ To integrate business tycoons and promising entrepreneurs - Young and Women Entrepreneurs
- ⇒ To empower entrepreneurs to become competitive
- ⇒ To accomplish India's inclusive growth
- ⇒ To impart business management skills & concepts
- ⇒ To identify training needs of prospective and existing entrepreneurs
- ⇒ To enhance business performance

- ⇒ Private Equity and Venture Capital
- ⇒ Survey Reports on Potential Markets
- ⇒ NPAs & Sick Industrial Units Revival / Re-structuring
- ⇒ Logistics and supply-chain Management
- ⇒ Cloud Computing
- ⇒ Online and Internet Marketing
- ⇒ Group Marketing Strategy
- ⇒ Franchises and Business partnerships

**Education | Knowledge | Competence | Empowerment**



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Conference on

**INVEST TAMIL NADU**

18th November 2019 | Chennai



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Start-Ups Council of India addressing the delegates on Exploring business and investment opportunities for SMEs – Expectations from Tamil Nadu Government



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Start-Ups Council of India with THIRU M. C. SAMPATH - Hon'ble Minister for Industries Department, Government of Tamil Nadu during the Invest Tamil Nadu Summit



Panelists (L to R) Prof. Thillai Rajan, IIT Prof & Associate - Harvard Kennedy School, Mr. Mahesh Ramachandran, Managing Partner - Pontaq Ventures India LLP, Mr. Chandrakant Salunkhe, Founder & President- SME Chamber of India and Start-ups Council of India, Mr. B C Datta, Vice President, Corporate Affairs - Hyundai Motor India Ltd. and Ms. Sai Sudha Chandrasekaran, Associate Vice President – Invest India during Panel Discussion on Attracting investments to drive growth and revenues at Invest Tamil Nadu Summit on 18th November 2019 at Chennai.



# INDIA AUTO SHOW

03rd October 2019 | Mumbai



## Inauguration of the Exhibition



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Mr. Sumant J. Patel - Executive Chairman, NESCO inaugurating the INDIA AUTO SHOW on 3rd October 2019 at Mumbai



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India, Mr. Sumant J. Patel - Executive Chairman, NESCO, Mr. Krishna S. Patel - Managing Director, NESCO, Mr. Calvin Seung Won YI - President & CEO, WEVIO Global INC and other dignitaries at inauguration of INDIA AUTO SHOW on 3rd October 2019 at Mumbai

# लोकमत INSURANCE SUMMIT-2019

19th September 2019 | Mumbai



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and SME Insurance Promotion Council speaking at Insurance Summit organised by Lokmat on 19th September 2019 at Mumbai. Others (L to R) Mr. Nilesh Sathe - Former Member (Life), IRDA and Mr. Girish Kulkarni - MD & CEO, Star Union Daichi Life Insurance were present.



Dignitaries (L to R) (L to R) Mr. Nagumantry Roopkumar - Chief of Risk, Information & Cyber Security Management, SBI Life Insurance, Mr. Sunil Sharma - Appointed Actuary and Chief Risk Officer, Kotak Life Insurance, Mr. Nilesh Sathe - Former Member (Life), IRDA, Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and SME Insurance Promotion Council, Mr. Girish Kulkarni - MD & CEO, Star Union Daichi Life Insurance and Mr. Peuli Das - Chief Actuary, IndiaFirst Life Insurance at Insurance Summit organised by Lokmat on 19th September 2019 at Mumbai.



## EXCELLENCE AWARD 2019

28th July 2019 | Satara, Maharashtra



Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial and Economic Development Association addressing the delegates at the Excellence Award 2019 on 28th July 2019 at Satara, Maharashtra.





Interactive Meeting with  
**Costumers Meet of Allahabad Bank**

1st July 2019 | Mumbai



Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial and Economic Development Association addressing the delegates at MSME CAMPAIGN organised by Allahabad Bank on 1st July 2019 at Mumbai

# BID EXCELLENCE AWARDS 2019

Excellence | Innovation | Sustainability | Society  
07th June 2019 | Mumbai

## Welcome Address



Mr. Chandrakant Salunkhe – Founder & President, SME Chamber of India and SME Business Forum felicitated by Tendersinfo

## Keynote Address



Mr. Chandrakant Salunkhe – Founder & President, SME Chamber of India and SME Business Forum addressing the delegates during the panel discussion



Mr. Chandrakant Salunkhe – Founder & President, SME Chamber of India and SME Business Forum with other panelists during the panel discussion at BID Excellence Awards 2019 at Mumbai.



# INDIA - KOREA SME BUSINESS COUNCIL

## OBJECTIVES

- Integration of entrepreneurs for Networking and Business Partnership
- Strengthening Industry and SMEs for better growth
- Identify emerging business & investment opportunities
- Resolve Issues and Problems
- Awareness Programs on various topics

## ACTIVITIES

- Trade Missions and Delegations
- Buyer-Seller Meets and Business Matchmaking
- Conferences, Exhibitions, B2B, B2C, Seminars
- Exhibition Services
- Undertake Market Survey & Research
- Group Marketing, Advertising & Publicity
- Information on Taxation, Government Policies and Incentives
- Project and Industry Visit
- Set up display centres for Products & Services in both the countries

## ASSISTANCE & SUPPORT SERVICES FOR INDIAN AND KOREAN SMEs

- Identify emerging business, export and import opportunities
- Business Advisory Services and Project Consultancy
- Identify business partners, manufacturers, buyers, importers and service providers
- Trade Finance and Private Equity Funding
- Investment Promotion
- Technology Transfer and Advanced Technology
- Joint Ventures, Collaborations and Alliances
- Contract Manufacturing Tie-ups in India
- Marketing, promotion and distributorship
- Appointment of buying and selling agents
- Sourcing of quality raw materials, Machines and Equipment
- Liaison with Central and provincial government
- Set up manufacturing or service sector units in India

Initiated by



**SME CHAMBER OF INDIA**

Supported by



Supported by



Initiated by



**INDIA INTERNATIONAL TRADE CENTRE**  
(Investment & Trade Promotion Organisation)

Supported by



**KOTRA**  
KOREA TRADE  
INVESTMENT PROMOTION AGENCY

Partner



**MAHARASHTRA INDUSTRIAL AND  
ECONOMIC DEVELOPMENT ASSOCIATION**

Supported by



**GSBC**  
Gurgaon Small & Medium Business Center

Supported by



**KOIMA**  
KOREA  
IMPORTERS ASSOCIATION

Principal Partner



Supported by



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Founder & President, India - Korea SME Business Council

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# G-FAIR KOREA

11th Edition of KOREA SOURCING FAIR IN MUMBAI  
15th - 16th May 2019 | Mumbai

## Inauguration of the Fair



(From Left to Right) Inauguration of Exhibition by Mr. Kee-Joon Kim – CEO & President, Gyeonggido Business & Science Accelerator, Mr. Yoon-june Park – Ambassador for International Relations, Gyeonggi Province, Mr. Chandrakant Salunkhe – Founder & President, SME Chamber of India and India - Korea SME Business Council, and H.E. Mr. Dongyoung Kim – Consul General of the Republic of Korea in Mumbai, Korean Products and Sourcing Exhibition – 11th Edition of G-FAIR KOREA 2019" organized by Gyeonggido Business & Science Accelerator, South Korea at Mumbai, Sahara Star on 15th May 2019.



Mr. Chandrakant Salunkhe – Founder & President, SME Chamber of India and India - Korea SME Business Council delivering Keynote address at Korean Products and Sourcing Exhibition – 11th Edition of G-FAIR KOREA 2019" organized by Gyeonggido Business & Science Accelerator, South Korea at Mumbai, Sahara Star on 15th May 2019.

India's International

**FLAVOURS & FRAGRANCES EXPO 2019**

16th April 2019 | Mumbai

**Inauguration of the Expo**

Mr. Chandrakant Salunkhe - Founder & President SME Chamber of India inaugurating the Flavours & Fragrances Expo 2019 on 16<sup>th</sup> April 2019 at Mumbai.

**Inaugural Address**

Mr. Chandrakant Salunkhe - Founder & President SME Chamber of India addressing the delegates during Interact Conference at Flavours & Fragrances Expo 2019 on 16<sup>th</sup> April 2019 at Mumbai.

# 10X SCALE UP CONCLAVE

25th January 2019 | Mumbai

## Keynote Address



Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India delivering the Keynote address on Boosting Start-Up Ecosystem - Government Thrust during 10X Scale Conclave on 25th January 2019 at Mumbai. Others (L to R) Shri Murtaza Khorakiwala - President, Bombay Management Association and Managing Director, Wockhardt Ltd., Shri Atul Batra - Chairman, National Product Council of NASSCOM, Dr. Ganesh Natarajan - Executive Chairman and Founder of 5F World and Shri Rakesh K Mehra - CEO (South East Asia) & Director (Strategy & Planning), Renish Petrochem.



Dignitaries (L to R) Shri Murtaza Khorakiwala - President, Bombay Management Association and Managing Director, Wockhardt Ltd., Shri Ashish Chauhan - CEO, Bombay Stock Exchange, Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India, Shri Atul Batra - Chairman, National Product Council of NASSCOM, Dr. Ganesh Natarajan - Executive Chairman and Founder of 5F World and Shri Rakesh K Mehra - CEO (South East Asia) & Director (Strategy & Planning), Renish Petrochem during 10X Scale Conclave on 25th January 2019 at Mumbai.

# HONG KONG BUSINESS SEMINAR

24th January 2019 | Mumbai

## Keynote Address



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and India - China Business Council addressing the delegates. Others (L to R) Mr. Peter Wong - Regional Director, Southeast Asia and South Asia, Hong Kong Trade Development Council and Mr. Rajesh Bhagat - South Asia Consultant - Hong Kong Trade Development Council during Hong Kong Business Seminar on 24th January 2019 at Mumbai.



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and India - China Business Council felicitating Mr. Peter Wong - Regional Director, Southeast Asia and South Asia, Hong Kong Trade Development Council. Mr. Rajesh Bhagat - South Asia Consultant - Hong Kong Trade Development Council were present.



Dignitaries ( L to R) Mr. Peter Wong - Regional Director, Southeast Asia and South Asia, Hong Kong Trade Development Council, Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and India - China Business Council and Mr. Rajesh Bhagat - South Asia Consultant - Hong Kong Trade Development Council and Mr. S. Maheshkumar - General Secretary and Director, SME Chamber of India.





# INDIA - CHINA BUSINESS COUNCIL

[www.indiachinabiz.com](http://www.indiachinabiz.com)



## OBJECTIVES

- Integration of entrepreneurs for Networking and Business Partnership
- Strengthening Industry and SMEs for better growth
- Identify emerging business & investment opportunities
- Resolve Issues and Problems
- Awareness Programs on various topics

## ACTIVITIES

- Trade Missions and Delegations
- Buyer-Seller Meets and Business Matchmaking
- Conferences, Exhibitions, B2B, B2C, Seminars
- Exhibition Services
- Undertake Market Survey & Research
- Group Marketing, Advertising & Publicity
- Information on Taxation, Government Policies and Incentives
- Project and Industry Visit
- Set up display centres for Products & Services in both the countries

## ASSISTANCE & SUPPORT SERVICES FOR INDIAN AND CHINESE SMEs

- Identify emerging business, export and import opportunities
- Business Advisory Services and Project Consultancy
- Identify business partners, manufacturers, buyers, importers and service providers
- Trade Finance and Private Equity Funding
- Investment Promotion
- Technology Transfer and Advanced Technology
- Joint Ventures, Collaborations and Alliances
- Contract Manufacturing Tie-ups in India
- Marketing, promotion and distributorship
- Appointment of buying and selling agents
- Sourcing of quality raw materials, Machines and Equipment
- Liaison with Central and provincial government
- Set up manufacturing or service sector units in India

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**SME CHAMBER OF INDIA**

Initiated by



**INDIA INTERNATIONAL TRADE CENTRE**  
(Investment & Trade Promotion Organisation)

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**MAHARASHTRA INDUSTRIAL AND  
ECONOMIC DEVELOPMENT ASSOCIATION**

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**SME EXPORT  
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Founder & President, India - China Business Council

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# 18th ICSI National Awards

10th January 2019 | Mumbai

## Felicitation



Shri Makarand Lele - President, The Institute of Company Secretaries of India (ICSI) felicitating Shri Chandrakant Salunkhe, Founder & President, SME Chamber of India

## Keynote Address



Shri Chandrakant Salunkhe, Founder & President, SME Chamber of India delivering the Keynote address on 'Growth & Innovation: SME Perspective' during the Panel discussion on 'Re-energising Business Growth: Road Ahead'

## Panel Discussion on Re-energising Business Growth: Road Ahead

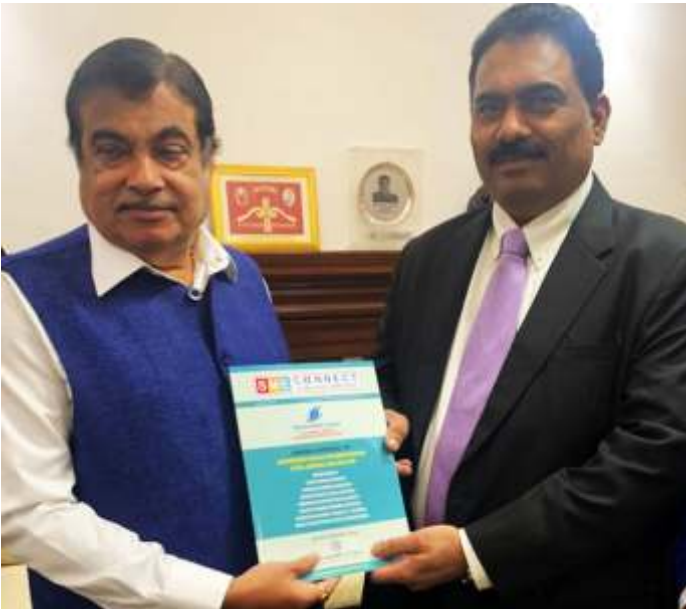


Panelists (L to R) Shri Chandrakant Salunkhe, Founder & President, SME Chamber of India, Shri G N Bajpai, Former Chairman, Securities Exchange Board of India, Dr. Mohan Kaul, President, Indian Professionals Forum, UK and Mrs. Pearl Tiwari, Director, Ambuja Cement Foundation during the Panel discussion on 'Re-energising Business Growth: Road Ahead'.

## Releasing of the CS - A Corporate Saviour of Various Business Sectors



Dignitaries (L to R) Shri Ashok Kumar Dixit, Officiating Secretary, The Institute of Company Secretaries of India (ICSI), Shri Chandrakant Salunkhe, Founder & President, SME Chamber of India, Shri Makarand Lele - President, The Institute of Company Secretaries of India (ICSI), Shri G N Bajpai, Former Chairman, Securities Exchange Board of India, Dr. Mohan Kaul, President, Indian Professionals Forum, UK and Mrs. Pearl Tiwari, Director, Ambuja Cement Foundation releasing the CS - A Corporate Saviour of Various Business Sectors



Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India presenting the Activity Report of SME Chamber of India to Shri Nitin Gadkari - Hon'ble Union Minister for Micro, Small and Medium Enterprises and Road Transport and Highways on 27th February 2020 at New Delhi



Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India with Smt. Smriti Irani - Hon'ble Union Minister for Textiles and Women & Child Development during the courtsey visit on 26th February 2020 at New Delhi



Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India with Shri Prakash Javadekar - Hon'ble Union Minister of Heavy Industries & Public Enterprises and Information & Broadcasting during interactive meeting on 19th February 2020 at New Delhi



Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India with Shri Sanjay Dhotre - Hon'ble Union Minister of State for Human Resource Development, Communications and Electronics & Information Technology, Government of India during interactive meeting on 20th February 2020 at New Delhi



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India with Dr. K. Shivaji - Secretary, Department of Administrative Reforms & Public Grievances, Ministry of Personnel, Public Grievances and Pensions, Government of India during interactive meeting on 7th January 2020 at New Delhi



Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India felicitating Shri A. M. Naik - Group Chairman, Larsen & Toubro Limited and Chairman, National Skill Development Corporation on 5th February 2019 at Mumbai for being awarded the Padma Vibhushan, India's 2nd highest civilian award.



# INDIA - UK

## SME BUSINESS COUNCIL

<http://indiaukbiz.smechamberofindia.com>



### OBJECTIVES

- Identify Business and Bilateral Trade Opportunities
- Investment Promotion
- Trade and Business Promotional Activities
- Connectivity between Indian and British SMEs
- Strategic Business Partnership
- Enhance connectivity through UK to European Countries

### ACTIVITIES

- Enhancing economic cooperation
- Trade Missions and Delegations
- Buyer-Seller Meets and Business Matchmaking
- Conferences, Exhibitions, B2B, Seminars
- Exhibition and Trade Fair Services
- Market Survey & Research on emerging markets
- Group Marketing & Publicity
- Information on Taxation, Government Policies and Incentives
- Set up display centres for Products & Services in UK and European countries



*Mr. Richard Heald – CEO, UK - India Business Council, UK and Mr. Chandrakant Salunkhe – Founder & President, SME Chamber of India Signing MoU of Co-operation on 15th June 2013 at Mumbai*

### ASSISTANCE & SUPPORT SERVICES FOR INDIAN AND UK SMEs

- Business Advisory Services and Project Consultancy
- Identify emerging business, export and import opportunities
- Identify business partners, manufacturers, buyers, importers
- Trade Finance and equity funding
- Investment Promotion
- Joint Ventures, Collaborations and Alliances
- Technology Transfer and Advanced Technology
- Contract Manufacturing Tie-ups in India
- Marketing, promotion and distributorship
- Appointment of buying and selling agents
- Liaison with government agencies
- Set up manufacturing or service sector units in India

Initiated by



**SME CHAMBER OF INDIA**

Co-Partners



**INDIA INTERNATIONAL TRADE CENTRE**  
(Investment & Trade Promotion Organisation)



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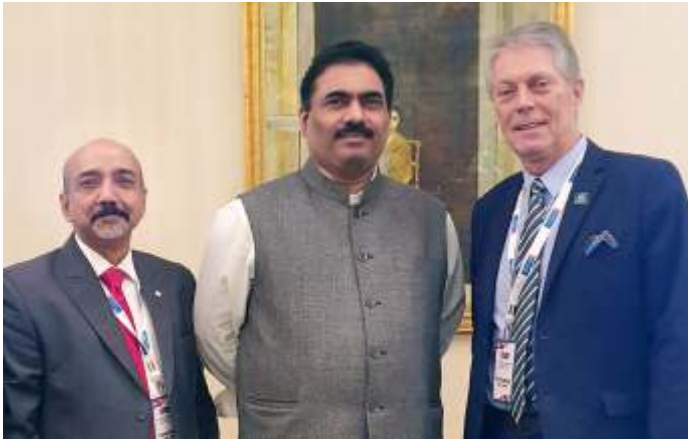
Founder & President, Small & Medium Business Development Chamber of India  
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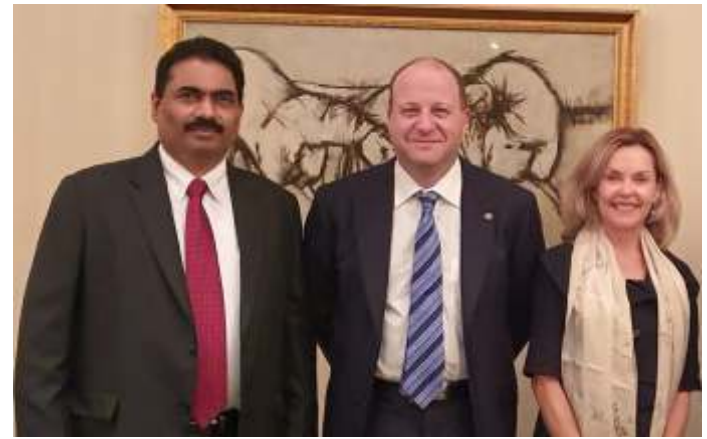
Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India with Ms Sonia Sidhu - Hon'ble Member of Parliament for Brampton South, Ontario, Canada during interactive meeting on 14th January 2020 at Mumbai.



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India with H.E. Mr. Radu Octavian Dobre - Ambassador of Romania to the Republic of India on the occasion of National Day Celebration of Romania on 3rd December 2019 at New Delhi



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India with Mr. Fred Eisenberger - Mayor, City of Hamilton, Canada and Mr. Promod Goyal - President, Indo-Canada Chamber of Commerce, Canada on 21st November 2019 at Mumbai



Interactive meeting With Governor of Colorado, USA - Mr Jared Polis and Ms Betsy Markey, Executive Director of Colorado Economic Development and International trade at Mumbai on 4th November 2019 to explore bilateral Trade and investment opportunities for Indian SMEs on behalf of SME Chamber of India and India-US SME Business Council.



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India with Ms. Ylva Berg - CEO, BUSINESS SWEDEN (The Swedish Trade and Invest Council) on 3rd December 2019 at New Delhi



Mr. Chandrakant Salunkhe, Founder & President, SME Chamber of India and India - Bulgaria Business Council with H.E. Ms. Eleonora Dimitrova, Ambassador Extraordinary and Plenipotentiary of the Republic of Bulgaria to India and Mr. Iliya Dekov, Counsellor - Head of Trade and Commercial Section - New Delhi during the interactive meeting on 1st April 2019 at New Delhi



## INDIA – CANADA SME BUSINESS COUNCIL

### OBJECTIVES

- Integration of entrepreneurs for Networking and Business Partnership
- Strengthening Industry and SMEs for better growth
- Identify emerging business & investment opportunities
- Resolve Issues and Problems
- Awareness Programs on various topics

### ACTIVITIES

- Trade Missions and Delegations
- Buyer-Seller Meets and Business Matchmaking
- Conferences, Exhibitions, B2B, B2C, Seminars
- Exhibition Services
- Undertake Market Survey & Research
- Group Marketing, Advertising & Publicity
- Information on Taxation, Government Policies and Incentives
- Project and Industry Visit
- Set up display centres for Products & Services in both the countries

### ASSISTANCE & SUPPORT SERVICES FOR INDIAN AND CANADIAN SMEs

- Identify emerging business, export and import opportunities
- Business Advisory Services and Project Consultancy
- Identify business partners, manufacturers, buyers, importers and service providers
- Trade Finance and Private Equity Funding
- Investment Promotion
- Technology Transfer and Advanced Technology
- Joint Ventures, Collaborations and Alliances
- Contract Manufacturing Tie-ups in India
- Marketing, promotion and distributorship
- Appointment of buying and selling agents
- Sourcing of quality raw materials, Machines and Equipment
- Liaison with Central and provincial government
- Set up manufacturing or service sector units in India

Initiated by



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Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India presenting the Activity Report of SME Chamber of India to Shri. E. P. Jayarajan, Hon'ble Minister for Industries, Sports and Youth Affairs, Government of Kerala on 10th March 2020 at Thiruvananthapuram, Kerala. Others (L to R) Shri Ganesh Kumar - Managing Director, Ayoki Fabricon Pvt. Ltd. and Shri. S. Maheshkumar - Director & General Secretary, SME Chamber of India were present



(L to R) Shri. S. Maheshkumar - Director & General Secretary, SME Chamber of India, Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India, Shri. M G Rajamanickam IAS - Managing Director, Kerala State Industrial Development Corporation Ltd. (KSIDC) and Shri Ganesh Kumar - Managing Director, Ayoki Fabricon Pvt. Ltd. during interactive meeting on 10th March 2020 at Thiruvananthapuram, Kerala



(L to R) Shri. S. Maheshkumar - Director & General Secretary, SME Chamber of India, Shri. Chandrakant Salunkhe - Founder & President, SME Chamber of India, Shri. Santhosh Koshy Thomas - Managing Director, Kerala Industrial Infrastructure Development Corporation (KINFRA) and Shri Ganesh Kumar - Managing Director, Ayoki Fabricon Pvt. Ltd. during interactive meeting on 10th March 2020 at Thiruvananthapuram, Kerala



Shri Atal Bihari Vajpayee- Hon'ble Prime Minister of India addressing at the Entrepreneurship Excellence Awards function and celebration of Maharashtra Day on 1st May 2002 at New Delhi. Others on the dais (L to R) Shri Chandrakant Salunkhe – Founder & President, SME Chamber of India and Maharashtra Industrial and Economic Development Association, Shri Manohar Joshi – Hon'ble Minister for Heavy Industry, Shri Rajkumar Dhoot – Member of Parliament and Shri Anant Geete – Hon'ble Union Minister for Power.



Shri Atal Bihari Vajpayee – Hon'ble Prime Minister of India, Shri Manohar Joshi – Hon'ble Minister for Heavy Industry and Shri Chandrakant Salunkhe – Founder & President, SME Chamber of India and Maharashtra Industrial and Economic Development Association, at the Entrepreneurship Excellence Awards & Celebration of Maharashtra Day on 1st May 2002 at New Delhi.



Shri Chandrakant Salunkhe – Founder & President, SME Chamber of India and Maharashtra Industrial and Economic Development Association delivering welcome and introductory speech at the Entrepreneurship Excellence Awards function and celebration of Maharashtra Day on 1st May 2002 at New Delhi. Others (L to R) Shri Manohar Joshi – Hon'ble Minister for Heavy Industry, Shri Atal Bihari Vajpayee – Hon'ble Prime Minister of India and Shri Rajkumar Dhoot – Member of Parliament.



Inauguration of Advantage Maharashtra Summit. Shri H. D. Deve Gowda - Hon'ble Prime Minister of India. Shri Manohar Joshi - Chief Minister of Maharashtra, Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial and Economic Development Association and Shri Gopinath Munde - Deputy Chief Minister of Maharashtra



Shri Manohar Joshi - Chief Minister of Maharashtra, Shri Gopinath Munde - Deputy CM of Maharashtra and Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India and Maharashtra Industrial and Economic Development Association and Chairman, Law & Order Committee of Federation of Associations of Maharashtra addressing the open house discussion on DETERIORATED LAW & ORDER IN MUMBAI on 17th November 1998. Other Dignitaries Shri Bhujangrao Mohite - Joint Commissioner of Police, Thane, Shri Ronald Hyacinth Mendonca - Commissioner of Police, Mumbai, Shri Prakash Mehta - Minister, Maharashtra, , Shri Gajanan Kirtikar - Minister of State for Home, Tourism, Maharashtra, Shri Mohan Gurnani - President, Federation of Associations of Maharashtra., Shri Prabhakar More - Minister of State for Home, Maharashtra and Shri Julio Francis Ribeiro - Ex - Commissioner of Police, Mumbai was present on dias





Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India with Shri Bhagat Singh Koshyari - Hon'ble Governor of Maharashtra during the courtesy visit on 24th December 2019 at Raj Bhavan, Mumbai, Maharashtra



Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India had paid courtesy call to newly appointed Governor of Maharashtra H. E. Shri Vidyasagar Rao on 11th September, 2014 at Raj Bhavan, Mumbai.



Shri Chandrakant Salunkhe - Founder & President, SME Chamber of India had paid courtesy call to Shri Devendra Fadnavis - Hon'ble Chief Minister, Maharashtra at Vidhan Bhawan on the 11th November, 2014.



H.E. Mr. Colin Wells - Deputy British High Commissioner of Mumbai, Rt. Hon. Carwyn Jones AM - First Minister of Wales, United Kingdom and Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India during the interactive meeting at Mumbai on 29th October 2014



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India, with Mr. Han Changfu - Hon'ble Minister of Agriculture, People's Republic of China in Mumbai during the Interactive meeting at Mumbai on 4th May 2015.



H. E. Mr. David Johnston - Governor General of Canada and Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India on 1st March 2014 at Mumbai during interactive meeting.



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and India - Canada SME Business Council with Mr. Justin Trudeau - Hon'ble Prime Minister of Canada on 20th February 2018 at Mumbai.



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India with Mr. John Howard - Hon'ble Prime Minister of Australia on 8th March 2006 at Mumbai.



From (L to R) Mr. Ki-Hwa Hong – President & CEO, Gyeonggi Small & Medium Business Center, Mr. Raymond G. Chammas - Chairman & CEO, The Lebanese - Korea Friendship Association, Mr. Kim Hwang-sik – Hon'ble Prime Minister of South Korea, Mr. Chandrakant Salunkhe – President, Small & Medium Business Development Chamber of India and H. E. Mr. Moonsoo Kim – Hon'ble Governor of Gyeonggi Province during the inauguration ceremony of the G-FAIR 2012 on 17th October 2012 at Seoul, South Korea



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India felicitating Dr. Sali Ram Berisha - Hon'ble Prime Minister of Republic of Albania on 14th November 2008 at Albania.



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India with Mr. Borut Pahor - Hon'ble Prime Minister of Republic of Slovenia on 7th April 2011 at Ljubljana, Slovenia



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India with H. E. Datuk Seri Abdullah Ahmad Badawi - Hon'ble Prime Minister of Malaysia on 10th July 2007 at Kuala Lumpur.



Mr. Chandrakant Salunkhe - President, SME Chamber of India and Mr. Agil Faisal Ahmad Fadzi - President, Young Entrepreneur Organization (GMB Malaysia) exchanging the MoU in the presence of ( L to R) YAB Dato' Sri Haji Mohd Najib bin Tun Haji Abdul Razak - Hon'ble Prime Minister of Malaysia, Dato Sri Mustapa bin Mohamed - Hon'ble Minister of International Trade & Industry, Malaysia and Datuk Ir. Mohamed Al Amin Hj Abdul Majid - Chairman, SME Corp Malaysia.



Mr. Jean-Claude Juncker - President, European Commission and Mr. Chandrakant Salunkhe - Founder & President, Europe - India SME Business Council (EISBC) and SME Chamber of India during interactive meeting on 2nd June 2016 at Brussels



Mr. Donald Tusk - President of the European Council & Former Prime Minister of Poland and Mr. Chandrakant Salunkhe - Founder & President, India - Poland SME Business Council and SME Chamber of India during interactive meeting on 1st June 2016 at Brussels



Mr. Chandrakant Salunkhe - Founder & President, SME Chamber of India and India-China Business Council and Mr. Yang Kaisheng - President, Industrial and Commercial Bank of China (ICBC) inaugurating the Industrial and Commercial Bank of China (ICBC), India Operations, Mumbai Branch on 15th September 2011 at Mumbai in the presence of H.E. Mr. Zhang Yan - Ambassador, Embassy of the People's Republic of China in India. Mr. Chandrakant Salunkhe delivering the inaugural address during the Launching Ceremony





Mr. Chandrakant Salunkhe – Founder & President, SME Chamber of India and Europe - India SME Business Council (EISBC) addressing at SME Assembly 2013 at Vilnius, Lithuania organised by European Commission on 25th November 2013.



Mr. Chandrakant Salunkhe - Founder & President, Small and Medium Business Development Chamber, India addressing at G20 Conference on Small and Medium Enterprise on 11th March 2014 at Riyadh on the Topic- "Policy Framework Designed to Enhance SMEs Accessibility of Resources"



## INDIA - JAPAN SME BUSINESS COUNCIL



*Shri T. K. A. Nair – Adviser to the Prime Minister  
launching the Council on 15th June 2013 at Mumbai*

### OBJECTIVES

- Integration and Connectivity between Japanese and Indian SMEs and Companies
- Investment Promotion
- Identify Business and Bilateral Trade Opportunities
- Trade and Business Promotional Activities
- Strategic Business Partnership
- Exchange of Business and Cultural Values

### ACTIVITIES

- Trade Missions and Delegations
- Buyer-Seller Meets and Business Matchmaking
- Conferences, Exhibitions, B2B, B2C, Seminars
- Exhibition Services
- Undertake Market Survey & Research
- Group Marketing, Advertising & Publicity
- Information on Taxation, Government Policies and Incentives
- Project and Industry Visit
- Set up display centres for Products & Services in both the countries

### ASSISTANCE & SUPPORT SERVICES FOR INDIAN AND JAPANESE SMEs

- Identify emerging business, export and import opportunities
- Business Advisory Services and Project Consultancy
- Identify business partners, manufacturers, buyers, importers and service providers
- Trade Finance and Private Equity Funding
- Investment Promotion
- Technology Transfer and Advanced Technology
- Joint Ventures, Collaborations and Alliances
- Contract Manufacturing Tie-ups in India
- Marketing, promotion and distributorship
- Appointment of buying and selling agents
- Sourcing of quality raw materials, Machines and Equipment
- Liaison with Central and provincial government
- Set up manufacturing or service sector units in India

**Initiated by**



**SME CHAMBER OF INDIA**

**Co-Partner**



**INDIA INTERNATIONAL TRADE CENTRE**  
(Investment & Trade Promotion Organisation)

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# INDIA – GERMANY SME BUSINESS COUNCIL



## OBJECTIVES

- Integration of entrepreneurs for Networking and Business Partnership
- Strengthening Industry and SMEs for better growth
- Identify emerging business & investment opportunities
- Resolve Issues and Problems
- Awareness Programs on various topics

## ACTIVITIES

- Trade Missions and Delegations
- Buyer-Seller Meets and Business Matchmaking
- Conferences, Exhibitions, B2B, B2C, Seminars
- Exhibition Services
- Undertake Market Survey & Research
- Group Marketing, Advertising & Publicity
- Information on Taxation, Government Policies and Incentives
- Project and Industry Visit
- Set up display centres for Products & Services in both the countries

## ASSISTANCE & SUPPORT SERVICES FOR INDIAN AND GERMAN SMEs

- Identify emerging business, export and import opportunities
- Business Advisory Services and Project Consultancy
- Identify business partners, manufacturers, buyers, importers and service providers
- Trade Finance and Private Equity Funding
- Investment Promotion
- Technology Transfer and Advanced Technology
- Joint Ventures, Collaborations and Alliances
- Contract Manufacturing Tie-ups in India
- Marketing, promotion and distributorship
- Appointment of buying and selling agents
- Sourcing of quality raw materials, Machines and Equipment
- Liaison with Central and provincial government
- Set up manufacturing or service sector units in India

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# INDIA - HUNGARY BUSINESS COUNCIL

## OBJECTIVES

- Integration of entrepreneurs for Networking and Business Partnership
- Strengthening Industry and SMEs for better growth
- Identify emerging business & investment opportunities
- Resolve Issues and Problems
- Awareness Programs on various topics

## ACTIVITIES

- Trade Missions and Delegations
- Buyer-Seller Meets and Business Matchmaking
- Conferences, Exhibitions, B2B, B2C, Seminars
- Exhibition Services
- Undertake Market Survey & Research
- Group Marketing, Advertising & Publicity
- Information on Taxation, Government Policies and Incentives
- Project and Industry Visit
- Set up display centres for Products & Services in both the countries

## ASSISTANCE & SUPPORT SERVICES FOR INDIAN AND HUNGARIAN CO's

- Identify emerging business, export and import opportunities
- Business Advisory Services and Project Consultancy
- Identify business partners, manufacturers, buyers, importers and service providers
- Trade Finance and Private Equity Funding
- Investment Promotion
- Technology Transfer and Advanced Technology
- Joint Ventures, Collaborations and Alliances
- Contract Manufacturing Tie-ups in India
- Marketing, promotion and distributorship
- Appointment of buying and selling agents
- Sourcing of quality raw materials, Machines and Equipment
- Liaison with Central and provincial government
- Set up manufacturing or service sector units in India

Initiated by



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# INDIA - ITALY SME BUSINESS COUNCIL



## OBJECTIVES

- Integration of entrepreneurs for Networking and Business Partnership
- Strengthening Industry and SMEs for better growth
- Identify emerging business & investment opportunities
- Resolve Issues and Problems
- Awareness Programs on various topics

## ACTIVITIES

- Trade Missions and Delegations
- Buyer-Seller Meets and Business Matchmaking
- Conferences, Exhibitions, B2B, B2C, Seminars
- Exhibition Services
- Undertake Market Survey & Research
- Group Marketing, Advertising & Publicity
- Information on Taxation, Government Policies and Incentives
- Project and Industry Visit
- Set up display centres for Products & Services in both the countries

## ASSISTANCE & SUPPORT SERVICES FOR INDIAN AND ITALIAN SMEs

- Identify emerging business, export and import opportunities
- Business Advisory Services and Project Consultancy
- Identify business partners, manufacturers, buyers, importers and service providers
- Trade Finance and Private Equity Funding
- Investment Promotion
- Technology Transfer and Advanced Technology
- Joint Ventures, Collaborations and Alliances
- Contract Manufacturing Tie-ups in India
- Marketing, promotion and distributorship
- Appointment of buying and selling agents
- Sourcing of quality raw materials, Machines and Equipment
- Liaison with Central and provincial government
- Set up manufacturing or service sector units in India

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(Investment & Trade Promotion Organisation)

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## INDIA – NETHERLANDS SME BUSINESS COUNCIL

### OBJECTIVES

- Integration of entrepreneurs for Networking and Business Partnership
- Strengthening Industry and SMEs for better growth
- Identify emerging business & investment opportunities
- Resolve Issues and Problems
- Awareness Programs on various topics

### ACTIVITIES

- Trade Missions and Delegations
- Buyer-Seller Meets and Business Matchmaking
- Conferences, Exhibitions, B2B, B2C, Seminars
- Exhibition Services
- Undertake Market Survey & Research
- Group Marketing, Advertising & Publicity
- Information on Taxation, Government Policies and Incentives
- Project and Industry Visit
- Set up display centres for Products & Services in both the countries

### ASSISTANCE & SUPPORT SERVICES FOR INDIAN AND NETHERLANDS SMEs

- Identify emerging business, export and import opportunities
- Business Advisory Services and Project Consultancy
- Identify business partners, manufacturers, buyers, importers and service providers
- Trade Finance and Private Equity Funding
- Investment Promotion
- Technology Transfer and Advanced Technology
- Joint Ventures, Collaborations and Alliances
- Contract Manufacturing Tie-ups in India
- Marketing, promotion and distributorship
- Appointment of buying and selling agents
- Sourcing of quality raw materials, Machines and Equipment
- Liaison with Central and provincial government
- Set up manufacturing or service sector units in India

Initiated by



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# INDIA – ROMANIA BUSINESS COUNCIL



## OBJECTIVES

- Integration of entrepreneurs for Networking and Business Partnership
- Strengthening Industry and SMEs for better growth
- Identify emerging business & investment opportunities
- Resolve Issues and Problems
- Awareness Programs on various topics

## ACTIVITIES

- Trade Missions and Delegations
- Buyer-Seller Meets and Business Matchmaking
- Conferences, Exhibitions, B2B, B2C, Seminars
- Exhibition Services
- Undertake Market Survey & Research
- Group Marketing, Advertising & Publicity
- Information on Taxation, Government Policies and Incentives
- Project and Industry Visit
- Set up display centres for Products & Services in both the countries

## ASSISTANCE & SUPPORT SERVICES FOR INDIAN AND ROMANIAN CO's

- Identify emerging business, export and import opportunities
- Business Advisory Services and Project Consultancy
- Identify business partners, manufacturers, buyers, importers and service providers
- Trade Finance and Private Equity Funding
- Investment Promotion
- Technology Transfer and Advanced Technology
- Joint Ventures, Collaborations and Alliances
- Contract Manufacturing Tie-ups in India
- Marketing, promotion and distributorship
- Appointment of buying and selling agents
- Sourcing of quality raw materials, Machines and Equipment
- Liaison with Central and provincial government
- Set up manufacturing or service sector units in India

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# INDIA - AFRICA SME CHAMBER OF INDUSTRY



## OBJECTIVES

- Integration of entrepreneurs for Networking and Business Partnership
- Strengthening Industry and SMEs for better growth
- Identify emerging business & investment opportunities
- Resolve Issues and Problems
- Awareness Programs on various topics

## ACTIVITIES

- Trade Missions and Delegations
- Buyer-Seller Meets and Business Matchmaking
- Conferences, Exhibitions, B2B, B2C, Seminars
- Exhibition Services
- Undertake Market Survey & Research
- Group Marketing, Advertising & Publicity
- Information on Taxation, Government Policies and Incentives
- Project and Industry Visit
- Set up display centres for Products & Services in both the countries

## ASSISTANCE & SUPPORT SERVICES FOR INDIAN AND AFRICAN SMEs & CO's

- Identify emerging business, export and import opportunities
- Business Advisory Services and Project Consultancy
- Identify business partners, manufacturers, buyers, importers and service providers
- Trade Finance and Private Equity Funding
- Investment Promotion
- Technology Transfer and Advanced Technology
- Joint Ventures, Collaborations and Alliances
- Contract Manufacturing Tie-ups in India
- Marketing, promotion and distributorship
- Appointment of buying and selling agents
- Sourcing of quality raw materials, Machines and Equipment
- Liaison with Central and provincial government
- Set up manufacturing or service sector units in India

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**START - UPS  
COUNCIL OF INDIA**

### For More Information Please Contact

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# INITIATIVES OF SME CHAMBER OF INDIA



**SME BUSINESS FORUM**  
Dynamic Business  
Networking Platform of India



**SME BUSINESS  
MANAGEMENT INSTITUTE**



**START - UPS  
COUNCIL OF INDIA**



**SME EXPORT  
PROMOTION COUNCIL**



**WORLD SME  
TRADE CENTRE**

**SMEtalks**

Ideas | Intelligence | Inspiration | Innovation

**SMECOACH**

Training ▶ Coaching ▶ Education

**BRANDSME**

Strategy | Promotion | Marketing



**SME INSURANCE  
PROMOTION COUNCIL**



**WOMEN ENTREPRENEURS  
DEVELOPMENT COUNCIL**

**SMEeNEWS**

**SME  
CONNECT**  
MAGAZINE

Connecting SMEs Globally

**SIAI** Connectivity  
Quality  
Price

**SME IMPORTERS ASSOCIATION OF INDIA**



**SME RETAILERS  
ASSOCIATION OF INDIA**



**SME TECHNOLOGY  
DEVELOPMENT CENTRE**

**SME FINANCE  
FACILITATION CENTRE**



**EMPLOYMENT EXCHANGE  
FOR INDIAN SMEs**



**SME FORUM OF INDIA**  
Consortium of SME Organisations

**MUMBAI  
BUSINESS FORUM**



**AHMEDABAD  
BUSINESS FORUM**  
Networking | Promotion | Business



## MAHARASHTRA INDUSTRIAL AND ECONOMIC DEVELOPMENT ASSOCIATION

Connecting Maharashtra Globally

### ACTIVITIES

- Industrial Productivity / Development Activities
- Export Promotion & Market Development
- Investors Meet in India and abroad
- Tourism Promotion Events
- Environment Protection
- Delegations and Study Tours
- Channelise Investment, Bank Finance & Equity
- Agro and Food Processing Industrial Development
- Promote Public Private Participation in various sectors
- Exhibitions, Conferences, Road Shows & other events
- Organise various training and education programs
- Encourage Social and Cultural Activities

### EFFORTS

Industrial Growth

Review of policy, incentives and schemes

Infrastructure Development

Interaction with the Government

Resolve Issues and Problems of Industry

Study and Research on potential projects

White Papers & Survey Reports

Growth of Small & Medium Enterprises

Awareness and Training Programs

Skill Development

Consultative and Interactive meets with Industry, Officials and Policy Makers

### ASSISTANCE, SUPPORT & ADVISORY SERVICES

- Joint Ventures, Technical Know-How and Technology Transfers
- Diversification, Contract Manufacturing Tie-ups and Collaborations
- Interaction with investors and investment boards of various countries
- Branding, Promotion and Marketing
- Identify new business opportunities
- Setting up of SME Manufacturing and Service Units
- Identify new projects and business potentials
- Prepare Sector wise Project Profiles and Reports
- Prepare and evaluate investment proposals and follow up
- Identify appropriate investors & business partners
- Liaison with Investors, Govt. Depts, Banks and FIs
- Revival of Sick Industrial Units

**FOUNDER & PRESIDENT**  
**CHANDRAKANT SALUNKHE**

## MAHARASHTRA INDUSTRIAL AND ECONOMIC DEVELOPMENT ASSOCIATION

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**Registered & Head Office**

6, Upper Ground Floor, Samruddhi Venture Park, SEEPZ - MIDC Central Road, Andheri (E), Mumbai:- 400 093.

Representative Offices: New Delhi, USA, UK, China, Malaysia

Registered Under Section 25 of The Indian Companies Act, 1956.



# SME CHAMBER OF INDIA

**Empowering SMEs for Global Competitiveness**

**Serving Small & Medium Enterprises from 1993**

## OBJECTIVES

- Integration of entrepreneurs
- Protect business interest of SMEs & Industry
- Road map for pragmatic growth of SMEs
- Knowledge & Education for capacity building
- Interface with government agencies
- International business partnership
- Entrepreneurship development
- Awards and Recognitions

## ACTIVITIES

- Trade promotional programs and events
- Interaction with banks, MNCs and Govt. officials
- International conferences & seminars
- Roundtable discussions and mentoring sessions
- Inbound and Outbound investment promotions
- Channelise finance and investment
- Strategic business alliances with overseas SMEs
- Marketing, branding and promotion
- Awareness about government incentives & policies
- Delegations and study tours
- Research and market survey
- Exhibition and trade fair services
- Resolving issues & problems with appropriate authorities

## INVOLVEMENT IN ACTIVITIES OF THE CHAMBER

- Connectivity & Contact Building
- Interaction with CEOs of Corporate, Banks, MNCs & Government Officials and SMEs
- Seminars and Training Program for Knowledge Enhancement
- Join Delegations to connect with foreign buyers / investors and to promote exports
- Present issues & problems to appropriate Govt. Authorities
- India SME Excellence Awards for remarkable achievements

## SUPPORT & ASSISTANCE

### DOMESTIC BUSINESS OPPORTUNITIES

- Business advisory services
- Business, supply & procurement opportunities
- Connectivity with buyers, manufacturers and suppliers
- Procurement support in PSUs and MNCs
- Marketing and distribution in India
- Certification of evaluation of capacity of the company
- Support for listing on SME stock exchange
- Identifying potential investors and business partners
- Setting up manufacturing units
- Redressal of issues & problems of industry

### FINANCE & INVESTMENT

- Channelise Finance from Banks and Financial Institutions
- Private Equity and Venture Capital
- Project, Export Finance & External Commercial Borrowings
- Term loans in local & foreign currency
- Vendor finance facility
- Factoring and forfeiting services
- Finance facility for participation in International Exhibitions
- NPA settlements and restructuring stressed SMEs

### INTERNATIONAL BUSINESS OPPORTUNITIES

- Export business opportunity
- Business alliances with overseas SMEs and companies
- Joint ventures, collaborations and technology transfers
- Business & Investment opportunities in various countries
- Import facilitation services
- Export & Import finance facility
- Contract manufacturing tie-ups with overseas Co's
- Identification of business partners, buyers, importers and distributors
- Sourcing raw materials, advanced technology, machinery & equipment
- Marketing & distributorship in specific Overseas markets
- Identify industrial land & premises
- Promotion and launching of new products & services
- Market survey and research
- Information on import - export formalities & procedures

## **FOUNDER & PRESIDENT CHANDRAKANT SALUNKHE**

### **For Membership, Assistance & Support Services Contact**

#### **Registered & Head Office**

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